



## CERTIFICATE OF SERVICE

I hereby certify that on the \_\_\_\_th day of October, 2009, a true and correct copy of the foregoing was served on all those parties receiving notice via the Court's Electronic Case Filing System (through ECF) and the parties below via U. S. Mail First Class, postage prepaid on the following parties:

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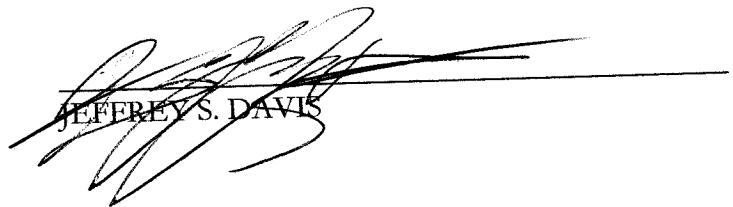
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**EXHIBIT H**

| LN | NO                      | GM                                  | OPERATING REPORT |         | CHEV-CARS         | -                                     | BUIC-CARS & TRKS | 34         | SAAB-CARS & TRKS | -   | LN      |    |
|----|-------------------------|-------------------------------------|------------------|---------|-------------------|---------------------------------------|------------------|------------|------------------|-----|---------|----|
| 1  |                         |                                     |                  |         | CHEV-TRKS         | -                                     | CADI-CARS & TRKS | -          | SATU-CARS & TRKS | -   | NO      |    |
| 2  |                         |                                     |                  |         | PONT-CARS & TRKS  | 96                                    | GMC-CARS & TRKS  | 291        |                  |     | 1       |    |
| 3  |                         |                                     |                  |         | OLDS-CARS & TRKS  | -                                     | HUMM-CARS & TRKS | -          | TOTAL RPG        | 421 | 2       |    |
| 4  | FROM                    | January                             | 1                | 2008    | DEALER NAME       | FORREST PONTIAC-BUICK-GMC TRUCK, INC. |                  |            |                  |     | 3       |    |
| 5  | THRU                    | December                            | 31               | 2008    | ADDRESS           | 2408 N MAIN                           |                  |            |                  |     | 4       |    |
| 6  |                         |                                     |                  |         | CITY & STATE      | CLEBURNE                              | TX               | 76033-5016 |                  |     | 5       |    |
| 6  | ASSETS                  |                                     |                  |         | NO.               | AMOUNT                                |                  |            |                  | NO. | AMOUNT  |    |
| 7  | C                       | CASH ON HAND                        | 200              | 600     |                   |                                       |                  |            |                  | 202 | 0       | 7  |
| 8  | A                       | CASH IN BANK                        | 202              | 34,173  |                   |                                       |                  |            |                  | 200 | 689,865 | 8  |
| 9  | S                       | CONTRACTS IN TRANSIT                | 205              | 0       |                   |                                       |                  |            |                  | 220 | 100     | 9  |
| 10 | H                       | SECURITIES                          | 260              | 0       |                   |                                       |                  |            |                  | 220 | 0       | 10 |
| 11 | C                       |                                     |                  |         |                   |                                       |                  |            |                  | 305 | 0       | 11 |
| 12 |                         | TOTAL CASH AND CONTRACTS            |                  | 34,773  |                   |                                       |                  |            |                  | 310 | 397,848 | 12 |
| 13 | U                       | NET CUSTOMER RECEIVABLES            | 261              | 70,472  |                   |                                       |                  |            |                  |     |         | 13 |
| 14 | R                       | FACTORY RECEIVABLES                 | 261              | 12,385  |                   |                                       |                  |            |                  |     |         | 14 |
| 15 | R                       | E DUE FROM FINANCE COMPANIES        | 262              | 0       |                   |                                       |                  |            |                  |     |         | 15 |
| 16 | C                       | WARRANTY CLAIMS                     | 263              | 3,944   |                   |                                       |                  |            |                  |     |         | 16 |
| 17 | R                       | INS. COMMISSIONS RECEIVABLE         | 264              | 0       |                   |                                       |                  |            |                  |     |         | 17 |
| 18 |                         |                                     |                  |         |                   |                                       |                  |            |                  |     |         | 18 |
| 19 | E                       | TOTAL RECEIVABLES                   |                  | 86,801  |                   |                                       |                  |            |                  |     |         | 19 |
| 20 |                         | DEMONSTRATORS                       | 0                | 230     |                   |                                       |                  |            |                  |     |         | 20 |
| 21 | N                       | I NEW CARS                          | 7                | 231     |                   |                                       |                  |            |                  |     |         | 21 |
| 22 | N                       | NEW TRUCKS                          | 7                | 237     |                   |                                       |                  |            |                  |     |         | 22 |
| 23 | T                       | V NEW MD TRUCKS                     | 0                | 235     |                   |                                       |                  |            |                  |     |         | 23 |
| 24 | E                       | OTHER AUTOMOTIVE                    | 238              | 0       |                   |                                       |                  |            |                  |     |         | 24 |
| 25 | N                       | USED CARS                           | 6                | 240     |                   |                                       |                  |            |                  |     |         | 25 |
| 26 | T                       | USED TRUCKS                         | 8                | 241     |                   |                                       |                  |            |                  |     |         | 26 |
| 27 | A                       | O PARTS AND ACCESSORIES             | 242              | 72,301  |                   |                                       |                  |            |                  |     |         | 27 |
| 28 | R                       | TIRES                               | 243              | 0       |                   |                                       |                  |            |                  |     |         | 28 |
| 29 | S                       | I GAS, OIL AND GREASE               | 244              | 3,029   |                   |                                       |                  |            |                  |     |         | 29 |
| 30 | E                       | PAINT AND BODY SHOP MATERIALS       | 245              | 0       |                   |                                       |                  |            |                  |     |         | 30 |
| 31 | S                       | S SUBLET REPAIRS                    | 246              | 0       |                   |                                       |                  |            |                  |     |         | 31 |
| 32 |                         | WORK IN PROCESS-LABOR               | 247              | 1,240   |                   |                                       |                  |            |                  |     |         | 32 |
| 33 | E                       | OTHER                               | 252              | 1,172   |                   |                                       |                  |            |                  |     |         | 33 |
| 34 |                         | MISC. ASSETS RECEIVED IN TRADE      | 258              | 0       |                   |                                       |                  |            |                  |     |         | 34 |
| 35 | T                       | LIFO RESERVE                        |                  | 0       |                   |                                       |                  |            |                  |     |         | 35 |
| 36 |                         | TOTAL INVENTORIES                   |                  | 618,285 |                   |                                       |                  |            |                  |     |         | 36 |
| 37 | S                       | O PREPAID EXPENSES: TAXES           | 270              | 1,260   |                   |                                       |                  |            |                  |     |         | 37 |
| 38 | T                       | INSURANCE                           | 271              | 0       |                   |                                       |                  |            |                  |     |         | 38 |
| 39 | H                       | OTHER                               | 274              | 0       |                   |                                       |                  |            |                  |     |         | 39 |
| 40 |                         | TOTAL CURRENT ASSETS                |                  | 741,119 |                   |                                       |                  |            |                  |     |         | 40 |
| 41 | W                       | A * DRIVER TRAINING VEHICLES        | 0                | 275     |                   |                                       |                  |            |                  |     |         | 41 |
| 42 | K                       | S * LEASE & RENTAL UNITS            | 2                | 277     |                   |                                       |                  |            |                  |     |         | 42 |
| 43 | G                       | T * L & R ACCUMULATED DEP.          | 35,790           |         |                   |                                       |                  |            |                  |     |         | 43 |
| 44 |                         | TOTAL CURRENT AND WORKING ASSETS    |                  | 756,497 |                   |                                       |                  |            |                  |     |         | 44 |
| 45 | FIXED ASSETS            |                                     |                  |         |                   |                                       |                  |            |                  |     |         |    |
| 46 | ACCOUNT                 | COST                                | ACCUM DEP        |         | CORPORATION TYPE: |                                       |                  |            |                  |     |         |    |
| 47 | A                       | LAND                                | 0                | 280     |                   | C-Corp.                               |                  |            |                  |     |         |    |
| 48 | U                       | BLDGS & IMP.                        | 0                | 281/361 |                   |                                       |                  |            |                  |     |         |    |
| 49 | T                       | O LEASE HOLDS                       | 965              | 298/356 |                   |                                       |                  |            |                  |     |         |    |
| 50 | O                       | N IT- HARDWARE                      | 0                | 297/357 |                   |                                       |                  |            |                  |     |         |    |
| 51 | L                       | IT- SOFTWARE                        | 0                | 298/358 |                   |                                       |                  |            |                  |     |         |    |
| 52 | B                       | Y M&S EQUIP                         | 132,068          | 292/352 |                   |                                       |                  |            |                  |     |         |    |
| 53 | U                       | P&A EQUIP                           | 19,925           | 293/353 |                   |                                       |                  |            |                  |     |         |    |
| 54 | S                       | FURN & FIXTRS                       | 134,503          | 294/354 |                   |                                       |                  |            |                  |     |         |    |
| 55 |                         | CO. VEHICLES                        | 24,753           | 295/355 |                   |                                       |                  |            |                  |     |         |    |
| 56 |                         | OTHER                               | 0                | 296/356 |                   |                                       |                  |            |                  |     |         |    |
| 57 |                         | TOTALS (45-52)                      | 312,214          | 261,834 |                   |                                       |                  |            |                  |     |         |    |
| 58 | MEMO CO VEHICLES - CARS |                                     |                  |         | -                 | TRUCKS                                |                  |            |                  | 1   |         |    |
| 59 | O                       | A LIFE INSURANCE-CASH VALUE         |                  | 291     |                   |                                       |                  |            |                  |     |         |    |
| 60 | T                       | S NOTES & ACCT RECEIVABLE-OFFICERS  |                  | 293     |                   |                                       |                  |            |                  |     |         |    |
| 61 | H                       | S NOTES & ACCOUNTS RECEIVABLE-OTHER |                  | 294     |                   |                                       |                  |            |                  |     |         |    |
| 62 | E                       | E OTHER INVESTMENTS & MISC. ASSETS  |                  | 296     |                   |                                       |                  |            |                  |     |         |    |
| 63 | R                       | T                                   |                  |         |                   |                                       |                  |            |                  |     |         |    |
| 64 | S                       | TOTAL OTHER ASSETS                  |                  | 151,287 |                   |                                       |                  |            |                  |     |         |    |
| 65 |                         | TOTAL ASSETS                        |                  | 958,164 |                   |                                       |                  |            |                  |     |         |    |

## TOTAL OPERATION EXPENSE ANALYSIS

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FOREST PONTIAC-BUICK GMC TRUCK, INC.

| LN | NO  | TOTAL INCOME AND EXPENSE                   | TOTAL DEALERSHIP |             |            |              |             |            | VARIABLE OPERATIONS |       |              |       | FIXED OPERATIONS |       |              |       | LN |
|----|-----|--------------------------------------------|------------------|-------------|------------|--------------|-------------|------------|---------------------|-------|--------------|-------|------------------|-------|--------------|-------|----|
|    |     |                                            | MONTH            | PER R/L VEH | % OF SALES | YEAR-TO-DATE | PER R/L VEH | % OF SALES | MONTH               | % Sls | YEAR-TO-DATE | % Sls | MONTH            | % Sls | YEAR-TO-DATE | % Sls |    |
| 1  |     | NET SALES                                  | 237,897          | 29.737      |            | 7,709,884    | 26.768      |            | 188,478             |       | 6,985,601    |       | 49,419           |       | 723,283      |       | 1  |
| 2  |     | GROSS PROFIT/INCOME                        | 33,310           | 4.164       | 14.00%     | 830,724      | 3.100       | 19.77%     | 11,809              | 6%    | 502,303      | 7%    | 21,501           | 44%   | 328,421      | 45%   | 2  |
| 3  | V S | EXPENSES                                   |                  |             | % GRS      | PVR          |             | % GRS      | PVR                 |       | % GRS        |       |                  |       |              |       | 3  |
| 4  | A E | VEH. SLP/SE COMPENSATION & OTHER           | 5,967            | 17.9%       | 746        | 107,860      | 13.0%       | 402        | 5,967               | 51%   | 107,860      | 21%   |                  |       |              |       | 4  |
| 5  | P L | DELIVERY EXPENSE                           | (299)            | -0.9%       | (37)       | 5,747        | 0.7%        | 21         | (299)               | -3%   | 5,747        | 1%    |                  |       |              |       | 5  |
| 6  | L N | POLICY WORK-VEHICLES                       | 117              | 0.4%        | 15         | 1,252        | 0.2%        | 5          | 117                 | 1%    | 1,252        | 0%    |                  |       |              |       | 6  |
| 7  | G   | TOTAL VARIABLE                             | 5,785            | 17.4%       | 723        | 114,859      | 13.8%       | 429        | 5,785               | 46%   | 114,859      | 23%   |                  | % GRS |              | % GRS | 7  |
| 8  | P   | SALARIES-OWNERS / EXECUTIVE MANAGERS       | 4,500            | 13.5%       | 1,89%      | 54,000       | 8.5%        | 0.70%      | 2,520               | 21%   | 30,240       | 6%    | 1,990            | 9%    | 23,780       | 7%    | 8  |
| 9  | E   | SALARIES-SUPERVISION                       | 16,864           | 50.6%       | 7.09%      | 234,027      | 28.2%       | 3.04%      | 11,324              | 96%   | 138,688      | 28%   | 5,540            | 26%   | 94,459       | 26%   | 9  |
| 10 | R   | SALARIES-CLERICAL                          | 3,408            | 10.2%       | 1.43%      | 57,537       | 7.0%        | 0.75%      | 1,246               | 11%   | 19,450       | 4%    | 2,162            | 10%   | 28,397       | 12%   | 10 |
| 11 | S   | OTHER SALARIES AND WAGES                   | 11,389           | 34.2%       | 4.79%      | 148,328      | 17.9%       | 1.92%      | 1,333               | 11%   | 23,675       | 5%    | 10,056           | 47%   | 124,651      | 36%   | 11 |
| 12 | O   | ABSENTEE COMPENSATION                      | 821              | 2.5%        | 0.35%      | 8,801        | 1.1%        | 0.11%      | 235                 | 2%    | 1,873        | 0%    | 586              | 3%    | 6,928        | 2%    | 12 |
| 13 | N   | INCENTIVES-SUPERVISION                     | 1,050            | 3.2%        | 0.44%      | 10,475       | 1.3%        | 0.14%      | 588                 | 5%    | 5,886        | 1%    | 482              | 2%    | 4,808        | 1%    | 13 |
| 14 | N   | TAXES-PAYROLL                              | 3,275            | 9.8%        | 1.38%      | 46,833       | 5.6%        | 0.60%      | 1,162               | 10%   | 15,452       | 3%    | 2,113            | 10%   | 31,181       | 9%    | 14 |
| 15 | E   | EMPLOYEE BENEFITS                          | 4,174            | 12.5%       | 1.75%      | 64,279       | 7.7%        | 0.83%      | 1,684               | 14%   | 23,798       | 5%    | 2,490            | 12%   | 40,481       | 12%   | 15 |
| 16 | L   | RETIREMENT BENEFITS                        | 0                | 0.0%        | 0.00%      | 0            | 0.0%        | 0.00%      | 0                   | 0%    | 0            | 0%    | 0                | 0%    | 0            | 0%    | 16 |
| 17 | F   | TOTAL PERSONNEL                            | 45,481           | 136.5%      | 19.12%     | 624,378      | 75.2%       | 8.10%      | 20,092              | 170%  | 259,922      | 52%   | 25,389           | 118%  | 364,456      | 111%  | 17 |
| 18 |     | COMPANY VEHICLE EXPENSE                    | 2,395            | 7.1%        | 0.99%      | 11,820       | 1.4%        | 0.15%      | 1,326               | 11%   | 5,005        | 1%    | 1,039            | 5%    | 6,791        | 2%    | 18 |
| 19 | I   | OFFICE SUPPLIES AND EXPENSES               | 147              | 0.4%        | 0.06%      | 2,812        | 0.3%        | 0.04%      | 61                  | 1%    | 1,255        | 0%    | 86               | 0%    | 1,567        | 0%    | 19 |
| 20 |     | OTHER SUPPLIES                             | 3,097            | 9.3%        | 1.30%      | 18,803       | 2.3%        | 0.24%      | 160                 | 1%    | 2,390        | 0%    | 2,937            | 14%   | 16,413       | 5%    | 20 |
| 21 | X B | E-COMMERCE ADVERTISING/FEES                | 0                | 0.0%        | 0.00%      | 0            | 0.0%        | 0.00%      | 0                   | 0%    | 0            | 0%    | 0                | 0%    | 0            | 0%    | 21 |
| 22 | E   | ADVERTISING                                | 1,262            | 3.8%        | 0.53%      | 51,189       | 5.2%        | 0.56%      | 1,020               | 9%    | 39,493       | 8%    | 242              | 1%    | 11,735       | 4%    | 22 |
| 23 | M   | ADVERTISING REIMBURSEMENTS                 | (9)              | 0.0%        | 0.00%      | (870)        | -0.1%       | -0.01%     | (9)                 | 0%    | (870)        | 0%    | 0                | 0%    | 0            | 0%    | 23 |
| 24 | I   | CONTRIBUTIONS                              | 0                | 0.0%        | 0.00%      | 217          | 0.0%        | 0.00%      | 0                   | 0%    | 217          | 0%    | 0                | 0%    | 0            | 0%    | 24 |
| 25 | D   | POLICY WORK-PARTS AND SERVICE              | 239              | 0.7%        | 0.10%      | 8,896        | 1.0%        | 0.11%      |                     |       |              |       | 239              | 1%    | 8,896        | 3%    | 25 |
| 26 |     | INFORMATION TECHNOLOGY SERVICES            | 2,182            | 6.5%        | 0.91%      | 23,789       | 2.9%        | 0.31%      | 593                 | 5%    | 10,429       | 2%    | 1,569            | 7%    | 13,357       | 4%    | 26 |
| 27 | F   | OUTSIDE SERVICES (OTHER)                   | 1,314            | 3.9%        | 0.55%      | 34,419       | 4.1%        | 0.45%      | 794                 | 7%    | 19,896       | 4%    | 520              | 2%    | 14,423       | 4%    | 27 |
| 28 | I   | TRAVEL AND ENTERTAINMENT                   | 300              | 0.9%        | 0.13%      | 3,871        | 0.5%        | 0.05%      | 300                 | 3%    | 3,871        | 1%    | 0                | 0%    | 0            | 0%    | 28 |
| 29 | X   | MEMBERSHIP DUES AND PUBLICATIONS           | 375              | 1.1%        | 0.18%      | 3,400        | 0.4%        | 0.04%      | 375                 | 3%    | 3,132        | 1%    | 0                | 0%    | 268          | 0%    | 29 |
| 30 | E   | LEGAL AND AUDITING EXPENSE                 | 0                | 0.0%        | 0.00%      | 9,774        | 1.2%        | 0.13%      | 0                   | 0%    | 5,473        | 1%    | 0                | 0%    | 4,301        | 1%    | 30 |
| 31 | V   | TELEPHONE                                  | 1,708            | 5.1%        | 0.72%      | 21,835       | 2.6%        | 0.28%      | 910                 | 8%    | 11,912       | 2%    | 798              | 4%    | 9,823        | 3%    | 31 |
| 32 |     | TRAINING EXPENSE                           | 75               | 0.2%        | 0.03%      | 11,371       | 1.4%        | 0.15%      | 0                   | 0%    | 3,304        | 1%    | 75               | 0%    | 8,067        | 2%    | 32 |
| 33 | E   | INTEREST-FLOORPLAN                         | 2,428            | 7.3%        | 1.02%      | 129,387      | 15.6%       | 1.68%      | 2,428               | 21%   | 129,387      | 26%   |                  |       |              |       | 33 |
| 34 |     | INTEREST-FLOORPLAN CREDIT                  | 0                | 0.0%        | 0.00%      | (52,336)     | -6.3%       | -0.68%     | 0                   | 0%    | (52,336)     | -10%  |                  |       |              |       | 34 |
| 35 | R   | INTEREST-NOTES PAYABLE (OTHER)             | 0                | 0.0%        | 0.00%      | 0            | 0.0%        | 0.00%      | 0                   | 0%    | 0            | 0%    | 0                | 0%    | 0            | 0%    | 35 |
| 36 |     | INSURANCE - INVENTORY                      | 266              | 0.8%        | 0.11%      | 7,784        | 0.9%        | 0.10%      | 266                 | 2%    | 7,784        | 2%    |                  |       |              |       | 36 |
| 37 | H   | BAD DEBT EXPENSE                           | 0                | 0.0%        | 0.00%      | 0            | 0.0%        | 0.00%      | 0                   | 0%    | 0            | 0%    | 0                | 0%    | 0            | 0%    | 37 |
| 38 |     | FREIGHT                                    | 324              | 1.0%        | 0.14%      | 4,554        | 0.5%        | 0.06%      | 146                 | 1%    | 2,271        | 0%    | 178              | 1%    | 2,283        | 1%    | 38 |
| 39 | E   | MISCELLANEOUS EXPENSE                      | 530              | 1.6%        | 0.22%      | 1,893        | 0.2%        | 0.02%      | 0                   | 0%    | 184          | 0%    | 530              | 2%    | 1,478        | 0%    | 39 |
| 40 |     | TOTAL SEMI-FIXED                           | 16,583           | 49.8%       | 6.97%      | 292,174      | 35.2%       | 3.79%      | 8,370               | 71%   | 192,857      | 38%   | 8,213            | 38%   | 99,293       | 30%   | 40 |
| 41 | A   | RENT                                       | 27,500           | 82.6%       | 11.56%     | 270,000      | 32.5%       | 3.50%      | 15,400              | 130%  | 151,200      | 30%   | 12,100           | 56%   | 118,800      | 36%   | 41 |
| 42 |     | AMORTIZATION-LEASEHOLDS                    | 0                | 0.0%        | 0.00%      | 0            | 0.0%        | 0.00%      | 0                   | 0%    | 0            | 0%    | 0                | 0%    | 0            | 0%    | 42 |
| 43 | D   | REPAIRS-REAL ESTATE                        | 0                | 0.0%        | 0.00%      | 58           | 0.0%        | 0.00%      | 0                   | 0%    | 0            | 0%    | 0                | 0%    | 49           | 0%    | 43 |
| 44 |     | DEPRECIATION BLDGS. & IMPROVEMENTS         | 0                | 0.0%        | 0.00%      | 0            | 0.0%        | 0.00%      | 0                   | 0%    | 0            | 0%    | 0                | 0%    | 0            | 0%    | 44 |
| 45 | F   | TAXES-REAL ESTATE                          | 6,317            | 19.0%       | 2.66%      | 86,482       | 10.4%       | 1.12%      | 3,538               | 30%   | 48,436       | 10%   | 2,779            | 13%   | 38,056       | 12%   | 45 |
| 46 | I   | INSURANCE BLDGS. & IMPROVEMENTS            | 1,449            | 4.4%        | 0.61%      | 12,444       | 1.5%        | 0.16%      | 811                 | 7%    | 6,899        | 1%    | 638              | 3%    | 5,475        | 2%    | 46 |
| 47 | X   | INTEREST - MORTGAGES                       | 0                | 0.0%        | 0.00%      | 0            | 0.0%        | 0.00%      | 0                   | 0%    | 0            | 0%    | 0                | 0%    | 0            | 0%    | 47 |
| 48 | E   | UTILITIES                                  | 3,471            | 10.4%       | 1.46%      | 56,325       | 6.8%        | 0.73%      | 1,944               | 16%   | 31,488       | 6%    | 1,527            | 7%    | 24,627       | 6%    | 48 |
| 49 | D   | SUB-TOTAL RENT & RMT EQUIVALENT            | 38,737           | 116.3%      | 16.28%     | 425,319      | 51.2%       | 5.52%      | 21,693              | 184%  | 238,112      | 47%   | 17,044           | 79%   | 187,207      | 57%   | 49 |
| 50 |     | INSURANCE OTHER                            | 441              | 1.3%        | 0.18%      | 13,849       | 1.7%        | 0.18%      | 247                 | 2%    | 7,755        | 2%    | 194              | 1%    | 6,094        | 2%    | 50 |
| 51 |     | TAXES-OTHER                                | 0                | 0.0%        | 0.00%      | 18,121       | 2.3%        | 0.25%      | 0                   | 0%    | 10,534       | 2%    | 0                | 0%    | 8,287        | 3%    | 51 |
| 52 |     | REPAIRS-EQUIPMENT                          | 387              | 1.2%        | 0.16%      | 8,220        | 0.7%        | 0.08%      | 5                   | 0%    | 1,867        | 0%    | 382              | 2%    | 4,253        | 1%    | 52 |
| 53 |     | DEPRECIATION-EQUIPMENT                     | 789              | 2.3%        | 0.32%      | 8,874        | 1.1%        | 0.12%      | 298                 | 3%    | 3,581        | 1%    | 471              | 2%    | 5,283        | 2%    | 53 |
| 54 |     | EQUIPMENT RENTAL                           | 1,254            | 3.8%        | 0.53%      | 20,397       | 2.5%        | 0.26%      | 612                 | 5%    | 10,359       | 2%    | 642              | 3%    | 10,038       | 3%    | 54 |
| 55 |     | TOTAL FIXED                                | 41,588           | 124.9%      | 17.48%     | 493,780      | 59.4%       | 6.40%      | 22,855              | 194%  | 272,608      | 54%   | 18,733           | 87%   | 221,172      | 67%   | 55 |
| 56 |     | TOTAL FIXED OVERHEAD                       | 103,652          | 311.2%      | 43.57%     | 1,410,332    | 169.8%      | 18.29%     | 51,317              | 435%  | 725,387      | 144%  | 52,335           | 243%  | 684,933      | 209%  | 56 |
| 57 |     | TOTAL EXPENSES (INCL. PRO OF G&A)          | 109,437          | 328.5%      | 46.00%     | 1,525,191    | 183.6%      | 19.78%     | 57,102              | 484%  | 840,258      | 167%  | 52,335           | 243%  | 684,933      | 209%  | 57 |
| 58 | T   | OPERATING PROFIT OR LOSS                   | (76,127)         | -228.5%     | -32.00%    | (694,487)    | -83.8%      | -9.01%     | (45,293)            | -384% | (337,955)    | -67%  | (30,834)         | -143% | (356,512)    | -109% | 58 |
| 59 | O   | NET ADDITIONS & DEDUCTIONS                 | (120)            | -0.4%       | -0.05%     | 18,081       | 2.2%        | 0.23%      |                     |       |              |       |                  |       |              |       | 59 |
| 60 | T   | NET PROFIT OR LOSS BEFORE BONUS & INC. TAX | (76,247)         | -228.9%     | -32.05%    | (676,386)    | -81.4%      | -8.77%     |                     |       |              |       |                  |       |              |       | 60 |
| 61 | A   | BONUSES-EMPLOYEES                          | 0                | 0.0%        | 0.00%      | 0            | 0.0%        | 0.00%      |                     |       |              |       |                  |       |              |       | 61 |
| 62 |     | BONUSES-OWNERS                             | 0                | 0.0%        | 0.00%      | 0            | 0.0%        | 0.00%      |                     |       |              |       |                  |       |              |       | 62 |
| 63 | L   | NET PROFIT OR LOSS BEFORE INCOME TAXES     | (76,247)         | -228.9%     | -32.05%    | (676,386)    | -81.4%      | -8.77%     |                     |       |              |       |                  |       |              |       | 63 |
| 64 |     | INCOME TAXES                               | 0                | 0.0%        | 0.00%      | 0            | 0.0%        | 0.00%      |                     |       |              |       |                  |       |              |       | 64 |
| 65 |     | NET PROFIT OR LOSS AFTER INCOME TAXES      | (76,247)         | -228.9%     | -32.05%    | (676,386)    | -81.4%      | -8.77%     |                     |       |              |       |                  |       |              |       | 65 |

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# VARIABLE OPERATIONS - DEPARTMENT PROFITABILITY

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FOREST PONTIAC-BUICK-GMC TRUCK, INC.

| LN<br>NO |                                         | NEW VEHICLE (01) |       |              |       | USED VEHICLE (02)            |       |              |       | LEASE AND RNTL (03) |       |              |       | FIN, INS & PROT. PLANS INCOME (04) |              | LN<br>NO |
|----------|-----------------------------------------|------------------|-------|--------------|-------|------------------------------|-------|--------------|-------|---------------------|-------|--------------|-------|------------------------------------|--------------|----------|
|          |                                         | MONTH            |       | YEAR-TO-DATE |       | MONTH                        |       | YEAR-TO-DATE |       | MONTH               |       | YEAR-TO-DATE |       | MONTH                              | YEAR-TO-DATE |          |
| 1        | NET SALES                               | 134,550          | % Sls | 4,890,420    | % Sls | 49,595                       | % Sls | 1,863,873    | % Sls | 210                 | % Sls | 7,405        | % Sls | 4,123                              | 225,103      | 1        |
| 2        | GROSS PROFIT/INCOME                     | 7,831            | 6%    | 274,628      | 6%    | 6,370                        | 13%   | 124,474      | 7%    | (894)               | -426% | (9,027)      | -122% | (1,498)                            | 112,330      | 2        |
| 3        | EXPENSES                                |                  | % Grs |              | % Grs |                              | % Grs |              | % Grs |                     | % Grs |              | % Grs | NEW - SLSPEOPLE COMP PNVR          |              | 3        |
| 4        | VEH. SLSPLC COMPENSATION & OTHER        | 4,506            | 62%   | 70,821       | 20%   | 1,461                        | 27%   | 37,039       | 23%   | 0                   | 0%    | 0            | 0%    | 901                                | 385          | 4        |
| 5        | DELIVERY EXPENSE                        | (364)            | -5%   | 772          | 0%    | 65                           | 1%    | 4,975        | 3%    | 0                   | 0%    | 0            | 0%    | USED - SLSPEOPLE COMP PUVR         |              | 5        |
| 6        | POLICY WORK-VEHICLES                    | 117              | 2%    | 429          | 0%    | 0                            | 0%    | 823          | 1%    | 0                   | 0%    | 0            | 0%    | 487                                | 441          | 6        |
| 7        | TOTAL VARIABLE                          | 4,259            | 58%   | 72,022       | 21%   | 1,526                        | 28%   | 42,837       | 26%   | 0                   | 0%    | 0            | 0%    | USED - VEH. POLICY PUVR            |              | 7        |
| 8        | SALARIES-OWNERS / EXECUTIVE MANAGERS    | 1,530            | 21%   | 18,360       | 5%    | 990                          | 19%   | 11,880       | 7%    | 0                   | 0%    | 0            | 0%    | 0                                  | 10           | 8        |
| 9        | SALARIES-SUPERVISION                    | 6,891            | 94%   | 88,758       | 26%   | 4,433                        | 82%   | 50,810       | 31%   | 0                   | 0%    | 0            | 0%    |                                    |              | 9        |
| 10       | SALARIES-CLERICAL                       | 667              | 9%    | 11,456       | 3%    | 579                          | 11%   | 7,992        | 5%    | 0                   | 0%    | 0            | 0%    |                                    |              | 10       |
| 11       | OTHER SALARIES AND WAGES                | 349              | 5%    | 8,800        | 2%    | 984                          | 19%   | 14,875       | 9%    | 0                   | 0%    | 0            | 0%    |                                    |              | 11       |
| 12       | ABSENTEE COMPENSATION                   | 134              | 2%    | 1,041        | 0%    | 101                          | 2%    | 832          | 1%    | 0                   | 0%    | 0            | 0%    |                                    |              | 12       |
| 13       | INCENTIVES-SUPERVISION                  | 357              | 5%    | 3,561        | 1%    | 231                          | 4%    | 2,305        | 1%    | 0                   | 0%    | 0            | 0%    |                                    |              | 13       |
| 14       | TAXES-PAYROLL                           | 642              | 9%    | 8,941        | 3%    | 520                          | 10%   | 6,511        | 4%    | 0                   | 0%    | 0            | 0%    |                                    |              | 14       |
| 15       | EMPLOYEE BENEFITS                       | 932              | 13%   | 14,635       | 4%    | 752                          | 14%   | 9,263        | 6%    | 0                   | 0%    | 0            | 0%    |                                    |              | 15       |
| 16       | RETIREMENT BENEFITS                     | 0                | 0%    | 0            | 0%    | 0                            | 0%    | 0            | 0%    | 0                   | 0%    | 0            | 0%    |                                    |              | 16       |
| 17       | TOTAL PERSONNEL                         | 11,502           | 158%  | 155,454      | 45%   | 8,590                        | 159%  | 104,468      | 64%   | 0                   | 0%    | 0            | 0%    |                                    |              | 17       |
| 18       | COMPANY VEHICLE EXPENSE                 | 826              | 11%   | 3,085        | 1%    | 500                          | 9%    | 1,940        | 1%    | 0                   | 0%    | 0            | 0%    |                                    |              | 18       |
| 19       | OFFICE SUPPLIES AND EXPENSES            | 37               | 1%    | 749          | 0%    | 24                           | 0%    | 505          | 0%    | 0                   | 0%    | 0            | 0%    |                                    |              | 19       |
| 20       | OTHER SUPPLIES                          | 90               | 1%    | 1,362        | 0%    | 70                           | 1%    | 1,026        | 1%    | 0                   | 0%    | 0            | 0%    |                                    |              | 20       |
| 21       | E-COMMERCE ADVERTISING/FEES             | 0                | 0%    | 0            | 0%    | 0                            | 0%    | 0            | 0%    | 0                   | 0%    | 0            | 0%    |                                    |              | 21       |
| 22       | ADVERTISING                             | 899              | 12%   | 29,159       | 8%    | 121                          | 2%    | 10,294       | 6%    | 0                   | 0%    | 0            | 0%    | NEW - NET TR ADVERTISING PNVR      |              | 22       |
| 23       | ADVERTISING REIMBURSEMENTS              | (9)              | 0%    | (870)        | 0%    | 0                            | 0%    | 0            | 0%    | 0                   | 0%    | 0            | 0%    | 178                                | 154          | 23       |
| 24       | CONTRIBUTIONS                           | 0                | 0%    | 109          | 0%    | 0                            | 0%    | 109          | 0%    | 0                   | 0%    | 0            | 0%    |                                    |              | 24       |
| 25       | POLICY WORK-PARTS AND SERVICE           |                  |       |              |       |                              |       |              |       |                     |       |              |       |                                    |              | 25       |
| 26       | INFORMATION TECHNOLOGY SERVICES         | 360              | 5%    | 6,351        | 2%    | 233                          | 4%    | 4,078        | 3%    | 0                   | 0%    | 0            | 0%    |                                    |              | 26       |
| 27       | OUTSIDE SERVICES (OTHER)                | 451              | 6%    | 12,339       | 4%    | 343                          | 6%    | 7,657        | 5%    | 0                   | 0%    | 0            | 0%    |                                    |              | 27       |
| 28       | TRAVEL AND ENTERTAINMENT                | 300              | 4%    | 3,790        | 1%    | 0                            | 0%    | 81           | 0%    | 0                   | 0%    | 0            | 0%    |                                    |              | 28       |
| 29       | MEMBERSHIP DUES AND PUBLICATIONS        | 375              | 5%    | 3,068        | 1%    | 0                            | 0%    | 124          | 0%    | 0                   | 0%    | 0            | 0%    |                                    |              | 29       |
| 30       | LEGAL AND AUDITING EXPENSE              | 0                | 0%    | 3,323        | 1%    | 0                            | 0%    | 2,150        | 1%    | 0                   | 0%    | 0            | 0%    |                                    |              | 30       |
| 31       | TELEPHONE                               | 553              | 8%    | 7,232        | 2%    | 357                          | 7%    | 4,680        | 3%    | 0                   | 0%    | 0            | 0%    |                                    |              | 31       |
| 32       | TRAINING EXPENSE                        | 0                | 0%    | 2,016        | 1%    | 0                            | 0%    | 1,289        | 1%    | 0                   | 0%    | 0            | 0%    |                                    |              | 32       |
| 33       | INTEREST-FLOORPLAN                      | 2,353            | 32%   | 118,088      | 34%   | 75                           | 1%    | 11,299       | 7%    | 0                   | 0%    | 0            | 0%    | NEW - NET INTEREST FLRPLN PNVR     |              | 33       |
| 34       | INTEREST-FLOORPLAN CREDIT               | 0                | 0%    | (52,336)     | -19%  | 0                            | 0%    | 0            | 0%    | 0                   | 0%    | 0            | 0%    | 471                                | 357          | 34       |
| 35       | INTEREST-NOTES PAYABLE (OTHER)          | 0                | 0%    | 0            | 0%    | 0                            | 0%    | 0            | 0%    | 0                   | 0%    | 0            | 0%    |                                    |              | 35       |
| 36       | INSURANCE - INVENTORY                   | 122              | 2%    | 5,832        | 2%    | 144                          | 3%    | 1,952        | 1%    | 0                   | 0%    | 0            | 0%    |                                    |              | 36       |
| 37       | BAD DEBT EXPENSE                        | 0                | 0%    | 0            | 0%    | 0                            | 0%    | 0            | 0%    | 0                   | 0%    | 0            | 0%    |                                    |              | 37       |
| 38       | FREIGHT                                 | 88               | 1%    | 1,397        | 0%    | 58                           | 1%    | 874          | 1%    | 0                   | 0%    | 0            | 0%    |                                    |              | 38       |
| 39       | MISCELLANEOUS EXPENSE                   | 0                | 0%    | 26           | 0%    | 0                            | 0%    | 148          | 0%    | 0                   | 0%    | 0            | 0%    |                                    |              | 39       |
| 40       | TOTAL SEMI-FIXED                        | 6,445            | 88%   | 144,648      | 41%   | 1,925                        | 36%   | 48,209       | 30%   | 0                   | 0%    | 0            | 0%    |                                    |              | 40       |
| 41       | RENT                                    | 9,350            | 128%  | 91,800       | 26%   | 6,050                        | 112%  | 58,400       | 37%   | 0                   | 0%    | 0            | 0%    |                                    |              | 41       |
| 42       | AMORTIZATION-LEASEHOLDS                 | 0                | 0%    | 0            | 0%    | 0                            | 0%    | 0            | 0%    | 0                   | 0%    | 0            | 0%    |                                    |              | 42       |
| 43       | REPAIRS-REAL ESTATE                     | 0                | 0%    | 6            | 0%    | 0                            | 0%    | 3            | 0%    | 0                   | 0%    | 0            | 0%    |                                    |              | 43       |
| 44       | DEPRECIATION BLDGS. & IMPROVEMENTS      | 0                | 0%    | 0            | 0%    | 0                            | 0%    | 0            | 0%    | 0                   | 0%    | 0            | 0%    |                                    |              | 44       |
| 45       | TAXES-REAL ESTATE                       | 2,148            | 29%   | 28,408       | 8%    | 1,390                        | 26%   | 19,028       | 12%   | 0                   | 0%    | 0            | 0%    |                                    |              | 45       |
| 46       | INSURANCE BLDGS. & IMPROVEMENTS         | 492              | 7%    | 4,231        | 1%    | 319                          | 6%    | 2,738        | 2%    | 0                   | 0%    | 0            | 0%    |                                    |              | 46       |
| 47       | INTEREST - MORTGAGES                    | 0                | 0%    | 0            | 0%    | 0                            | 0%    | 0            | 0%    | 0                   | 0%    | 0            | 0%    |                                    |              | 47       |
| 48       | UTILITIES                               | 1,180            | 16%   | 19,034       | 6%    | 764                          | 14%   | 12,464       | 8%    | 0                   | 0%    | 0            | 0%    |                                    |              | 48       |
| 49       | SUB-TOTAL RENT & RNT EQUIVALENT         | 13,170           | 181%  | 144,479      | 41%   | 8,523                        | 158%  | 93,633       | 58%   | 0                   | 0%    | 0            | 0%    |                                    |              | 49       |
| 50       | INSURANCE OTHER                         | 150              | 2%    | 4,708        | 1%    | 97                           | 2%    | 3,047        | 2%    | 0                   | 0%    | 0            | 0%    |                                    |              | 50       |
| 51       | TAXES-OTHER                             | 0                | 0%    | 6,778        | 2%    | 0                            | 0%    | 4,055        | 3%    | 0                   | 0%    | 0            | 0%    |                                    |              | 51       |
| 52       | REPAIRS-EQUIPMENT                       | 2                | 0%    | 1,193        | 0%    | 3                            | 0%    | 774          | 0%    | 0                   | 0%    | 0            | 0%    |                                    |              | 52       |
| 53       | DEPRECIATION-EQUIPMENT                  | 181              | 2%    | 2,174        | 1%    | 117                          | 2%    | 1,407        | 1%    | 0                   | 0%    | 0            | 0%    |                                    |              | 53       |
| 54       | EQUIPMENT RENTAL                        | 372              | 5%    | 6,289        | 2%    | 240                          | 4%    | 4,070        | 3%    | 0                   | 0%    | 0            | 0%    |                                    |              | 54       |
| 55       | TOTAL FIXED                             | 13,875           | 190%  | 185,621      | 47%   | 8,980                        | 168%  | 106,987      | 66%   | 0                   | 0%    | 0            | 0%    |                                    |              | 55       |
| 56       | TOTAL FIXED OVERHEAD                    | 31,822           | 436%  | 485,723      | 133%  | 19,495                       | 360%  | 259,664      | 180%  | 0                   | 0%    | 0            | 0%    |                                    |              | 56       |
| 57       | TOTAL EXPENSES                          | 36,081           | 495%  | 537,745      | 154%  | 21,021                       | 389%  | 302,501      | 187%  | 0                   | 0%    | 0            | 0%    |                                    |              | 57       |
| 58       | DEPARTMENT PROFIT OR LOSS               | (28,250)         | -387% | (263,219)    | -75%  | (14,651)                     | -271% | (178,027)    | -110% | (894)               | 100%  | (9,027)      | 100%  |                                    |              | 58       |
| 59       | FI & PROT. PLN INCOME TRANSFER          | (538)            | -7%   | 74,700       | 21%   | (960)                        | -18%  | 37,830       | 23%   | 0                   | 0%    | 0            | 0%    | 1,498                              | (112,330)    | 59       |
| 60       | PRORATION OF GSA                        | 0                | 0%    | (8)          | 0%    | 0                            | 0%    | (4)          | 0%    | 0                   | 0%    | 0            | 0%    |                                    |              | 60       |
| 61       | DEPT PROFIT OR LOSS AFTER TRSF & PRORAT | (28,788)         | -395% | (188,527)    | -54%  | (15,611)                     | -289% | (140,401)    | -87%  | (894)               | 100%  | (9,027)      | 100%  |                                    |              | 61       |
| 62       | ADDITIONS TO INCOME                     | MONTH            |       | Y-T-D        |       | DEDUCTIONS FROM INCOME       |       |              |       | MONTH               |       | Y-T-D        |       |                                    |              | 62       |
| 63       | BAD DEBTS RECOVERED                     | 0                |       | 0            |       | LIFO ADJUSTMENT              |       |              |       | 0                   |       | 0            |       |                                    |              | 63       |
| 64       | CASH DISCOUNTS EARNED                   | 0                |       | 0            |       | CASH DISCOUNTS ALLOWED       |       |              |       | 0                   |       | 0            |       |                                    |              | 64       |
| 65       | OTHER INCOME                            | (120)            |       | 19,717       |       | OTHER DEDUCTIONS             |       |              |       | 0                   |       | 1,636        |       |                                    |              | 65       |
| 66       | GM REIMBURSEMENTS                       | 0                |       | 0            |       |                              |       |              |       |                     |       |              |       |                                    |              | 66       |
| 67       | DOCUMENT HANDLING FEES                  | 0                |       | 0            |       |                              |       |              |       |                     |       |              |       |                                    |              | 67       |
| 68       | AMOUNT TO BALANCE                       | 0                |       | 0            |       |                              |       |              |       |                     |       |              |       |                                    |              | 68       |
| 69       |                                         |                  |       |              |       | NET ADDITIONS AND DEDUCTIONS |       |              |       | (120)               |       | 18,081       |       |                                    |              | 69       |

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FORREST PONTIAC-BUICK-GMC TRUCK, INC.

## NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

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FOREST PONTIAC-BUICK-GMC TRUCK, INC.

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| LN<br>NO | CHEVROLET            | ACC. | MONTH      |       |             |              | YEAR-TO-DATE |       |             |              | LN<br>NO |
|----------|----------------------|------|------------|-------|-------------|--------------|--------------|-------|-------------|--------------|----------|
|          |                      |      | UNITS SOLD | SALES | GROSS PROF. | PER UNIT SLD | UNITS SOLD   | SALES | GROSS PROF. | PER UNIT SLD |          |
| 1        | IMPALA               | 400A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 1        |
| 2        | DO NOT USE           | 401A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 2        |
| 3        | M.CARLO              | 402A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 3        |
| 4        | DO NOT USE           | 403A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 4        |
| 5        | MALIBU               | 404A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 5        |
| 6        | CAMARO               | 405A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 6        |
| 7        | N DO NOT USE         | 406A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 7        |
| 8        | E CORVETTE           | 407A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 8        |
| 9        | W DO NOT USE         | 408A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 9        |
| 10       | AVEO                 | 409A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 10       |
| 11       | C COBALT             | 410A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 11       |
| 12       | A DO NOT USE         | 411A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 12       |
| 13       | R DO NOT USE         | 412A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 13       |
| 14       | S DO NOT USE         | 413A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 14       |
| 15       | DO NOT USE           | 414A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 15       |
| 16       | DO NOT USE           | 415A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 16       |
| 17       | DO NOT USE           | 416A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 17       |
| 18       | OTHER CHEVY CAR      | 417A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 18       |
| 19       | OTHER CHEVY CAR      | 418A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 19       |
| 20       | TOTAL NEW CARS RTL   |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 20       |
| 21       | MEMO* e-CAR SLS this | 419A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 21       |
| 22       | TOTAL CAR FLEET this | 420A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 22       |
| 23       | TOTA CAR INTERNAL t  | 421A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 23       |
| 24       | TOTAL NEW CARS       |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 24       |
| 25       | UPLANDER             | 423A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 25       |
| 26       | SSR                  | 424A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 26       |
| 27       | EXPRESS              | 425A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 27       |
| 28       | DO NOT USE           | 426A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 28       |
| 29       | N TRAIL BLAZER       | 427A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 29       |
| 30       | E S10 / COLORADO     | 428A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 30       |
| 31       | W SILVERADO/C4500-KO | 429A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 31       |
| 32       | AVALANCH             | 430A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 32       |
| 33       | T TAHOE              | 431A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 33       |
| 34       | R SUBURBAN           | 432A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 34       |
| 35       | U DO NOT USE         | 433A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 35       |
| 36       | C EQUINOX            | 434A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 36       |
| 37       | K HHR                | 435A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 37       |
| 38       | S TRAVERSE           | 436A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 38       |
| 39       | MED C-T-W SERIES     | 437A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 39       |
| 40       | OTHER CHEVY TRUCK    | 438A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 40       |
| 41       | TOTAL NEW TRKS RTL   |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 41       |
| 42       | MEMO* e-TRK SLS this | 439A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 42       |
| 43       | TOTAL TRK FLEET this | 440A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 43       |
| 44       | TOTA TRK INTERNAL t  | 441A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 44       |
| 45       | TOTAL NEW TRUCKS     |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 45       |
| 46       |                      |      |            |       |             |              |              |       |             |              | 46       |
| 47       | ACCESSORIES this pag | 457A | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 47       |
| 48       | TOTAL NEW VEHICLES   |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 48       |

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## NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

PAGE 5b

FOREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116650 - 200812

| LN<br>NO. | PONTIAC              | ACC. | MONTH      |       |             |              | YEAR-TO-DATE |         |             |              | LN<br>NO. |
|-----------|----------------------|------|------------|-------|-------------|--------------|--------------|---------|-------------|--------------|-----------|
|           |                      |      | UNITS SOLD | SALES | GROSS PROF. | PER UNIT SLD | UNITS SOLD   | SALES   | GROSS PROF. | PER UNIT SLD |           |
| 1         | VIBE                 | 400B | 0          | 0     | 0           | 0            | 9            | 168,527 | 9,600       | 1,067        | 1         |
| 2         | DO NOT USE           | 401B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 2         |
| 3         | DO NOT USE           | 402B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 3         |
| 4         | DO NOT USE           | 403B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 4         |
| 5         | GRAND PRIX           | 404B | 0          | 0     | 0           | 0            | 1            | 18,660  | 1,486       | 1,486        | 5         |
| 6         | DO NOT USE           | 405B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 6         |
| 7         | N G6                 | 406B | 0          | 0     | 0           | 0            | 21           | 363,842 | 18,407      | 877          | 7         |
| 8         | E SOLSTICE           | 407B | 0          | 0     | 0           | 0            | 2            | 51,215  | 2,784       | 1,392        | 8         |
| 9         | W GTO                | 408B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 9         |
| 10        | G5                   | 409B | 0          | 0     | (1,000)     | 0            | 8            | 125,639 | 5,245       | 656          | 10        |
| 11        | C G8                 | 410B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 11        |
| 12        | A DO NOT USE         | 411B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 12        |
| 13        | R DO NOT USE         | 412B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 13        |
| 14        | S DO NOT USE         | 413B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 14        |
| 15        | DO NOT USE           | 414B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 15        |
| 16        | DO NOT USE           | 415B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 16        |
| 17        | DO NOT USE           | 416B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 17        |
| 18        | DO NOT USE           | 417B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 18        |
| 19        | OTHER PONTIAC CAR    | 418B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 19        |
| 20        | TOTAL NEW CARS RTL   |      | 0          | 0     | (1,000)     | 0            | 41           | 727,883 | 37,522      | 915          | 20        |
| 21        | MEMO* e-CAR SLS this | 419B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 21        |
| 22        | TOTAL CAR FLEET this | 420B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 22        |
| 23        | TOTA CAR INTERNAL t  | 421B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 23        |
| 24        | TOTAL NEW CARS       |      | 0          | 0     | (1,000)     | 0            | 41           | 727,883 | 37,522      | 915          | 24        |
| 25        | MONTANA/SV6          | 423B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 25        |
| 26        | DO NOT USE           | 424B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 26        |
| 27        | TORRENT              | 425B | 0          | 0     | 0           | 0            | 4            | 85,284  | 4,161       | 1,040        | 27        |
| 28        | DO NOT USE           | 426B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 28        |
| 29        | N DO NOT USE         | 427B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 29        |
| 30        | E DO NOT USE         | 428B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 30        |
| 31        | W DO NOT USE         | 429B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 31        |
| 32        | DO NOT USE           | 430B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 32        |
| 33        | T DO NOT USE         | 431B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 33        |
| 34        | R DO NOT USE         | 432B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 34        |
| 35        | U DO NOT USE         | 433B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 35        |
| 36        | C DO NOT USE         | 434B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 36        |
| 37        | K DO NOT USE         | 435B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 37        |
| 38        | S DO NOT USE         | 436B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 38        |
| 39        | DO NOT USE           | 437B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 39        |
| 40        | OTHER PONTIAC TRUC   | 438B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 40        |
| 41        | TOTAL NEW TRKS RTL   |      | 0          | 0     | 0           | 0            | 4            | 85,284  | 4,161       | 1,040        | 41        |
| 42        | MEMO* e-TRK SLS this | 439B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 42        |
| 43        | TOTAL TRK FLEET this | 440B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 43        |
| 44        | TOTA TRK INTERNAL t  | 441B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 44        |
| 45        | TOTAL NEW TRUCKS     |      | 0          | 0     | 0           | 0            | 4            | 85,284  | 4,161       | 1,040        | 45        |
| 46        |                      |      |            |       |             |              |              |         |             |              | 46        |
| 47        | ACCESSORIES this pag | 457B | 0          | 0     | 0           | 0            | 0            | 0       | 0           | 0            | 47        |
| 48        | TOTAL NEW VEHICLES   |      | 0          | 0     | (1,000)     | 0            | 45           | 813,167 | 41,683      | 926          | 48        |

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## NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

PAGE 5c

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116650 - 200812

| LN<br>NO. | OLDSMOBILE           | ACC  | MONTH      |       |             |              | YEAR-TO-DATE |       |             |              | LN<br>NO. |
|-----------|----------------------|------|------------|-------|-------------|--------------|--------------|-------|-------------|--------------|-----------|
|           |                      |      | UNITS SOLD | SALES | GROSS PROF. | PER UNIT SLD | UNITS SOLD   | SALES | GROSS PROF. | PER UNIT SLD |           |
| 1         | ALERO                | 400C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 1         |
| 2         | INTRIGUE             | 401C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 2         |
| 3         | AURORA               | 402C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 3         |
| 4         | DO NOT USE           | 403C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 4         |
| 5         | DO NOT USE           | 404C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 5         |
| 6         | DO NOT USE           | 405C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 6         |
| 7         | N DO NOT USE         | 406C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 7         |
| 8         | E DO NOT USE         | 407C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 8         |
| 9         | W DO NOT USE         | 408C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 9         |
| 10        | DO NOT USE           | 409C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 10        |
| 11        | C DO NOT USE         | 410C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 11        |
| 12        | A DO NOT USE         | 411C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 12        |
| 13        | R DO NOT USE         | 412C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 13        |
| 14        | S DO NOT USE         | 413C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 14        |
| 15        | DO NOT USE           | 414C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 15        |
| 16        | DO NOT USE           | 415C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 16        |
| 17        | DO NOT USE           | 416C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 17        |
| 18        | DO NOT USE           | 417C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 18        |
| 19        | OTHER OLDS CAR       | 418C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 19        |
| 20        | TOTAL NEW CARS RTL   |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 20        |
| 21        | MEMO* e-CAR SLS this | 419C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 21        |
| 22        | TOTAL CAR FLEET this | 420C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 22        |
| 23        | TOTA CAR INTERNAL t  | 421C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 23        |
| 24        | TOTAL NEW CARS       |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 24        |
| 25        | SILHOUET             | 423C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 25        |
| 26        | DO NOT USE           | 424C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 26        |
| 27        | DO NOT USE           | 425C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 27        |
| 28        | DO NOT USE           | 426C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 28        |
| 29        | N BRAVADA            | 427C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 29        |
| 30        | E DO NOT USE         | 428C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 30        |
| 31        | W DO NOT USE         | 429C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 31        |
| 32        | DO NOT USE           | 430C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 32        |
| 33        | T DO NOT USE         | 431C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 33        |
| 34        | R DO NOT USE         | 432C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 34        |
| 35        | U DO NOT USE         | 433C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 35        |
| 36        | C DO NOT USE         | 434C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 36        |
| 37        | K DO NOT USE         | 435C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 37        |
| 38        | S DO NOT USE         | 436C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 38        |
| 39        | DO NOT USE           | 437C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 39        |
| 40        | OTHER OLDS TRUCK     | 438C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 40        |
| 41        | TOTAL NEW TRKS RTL   |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 41        |
| 42        | MEMO* e-TRK SLS this | 439C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 42        |
| 43        | TOTAL TRK FLEET this | 440C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 43        |
| 44        | TOTA TRK INTERNAL t  | 441C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 44        |
| 45        | TOTAL NEW TRUCKS     |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 45        |
| 46        |                      |      |            |       |             |              |              |       |             |              | 46        |
| 47        | ACCESSORIES this pag | 457C | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 47        |
| 48        | TOTAL NEW VEHICLES   |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 48        |

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## NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

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BAC 116550 - 200812

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

| LN<br>NO. | BUICK                | ACC   | MONTH      |        |             |              | YEAR-TO-DATE |         |             |              | LN<br>NO. |
|-----------|----------------------|-------|------------|--------|-------------|--------------|--------------|---------|-------------|--------------|-----------|
|           |                      |       | UNITS SOLD | SALES  | GROSS PROF. | PER UNIT SLD | UNITS SOLD   | SALES   | GROSS PROF. | PER UNIT SLD |           |
| 1         | DO NOT USE           | 400D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 1         |
| 2         | DO NOT USE           | 401D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 2         |
| 3         | DO NOT USE           | 402D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 3         |
| 4         | DO NOT USE           | 403D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 4         |
| 5         | LUCERNE              | 404D  | 1          | 21,733 | 1,327       | 1,327        | 21           | 556,051 | 28,038      | 1,335        | 5         |
| 6         | DO NOT USE           | 405D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 6         |
| 7         | N LACROSSE           | 406D  | 0          | 0      | 0           | 0            | 5            | 110,314 | 5,513       | 1,103        | 7         |
| 8         | E DO NOT USE         | 407D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 8         |
| 9         | W DO NOT USE         | 408D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 9         |
| 10        | DO NOT USE           | 409D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 10        |
| 11        | C DO NOT USE         | 410D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 11        |
| 12        | A DO NOT USE         | 411D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 12        |
| 13        | R DO NOT USE         | 412D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 13        |
| 14        | S DO NOT USE         | 413D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 14        |
| 15        | DO NOT USE           | 414D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 15        |
| 16        | DO NOT USE           | 415D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 16        |
| 17        | DO NOT USE           | 416D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 17        |
| 18        | DO NOT USE           | 417D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 18        |
| 19        | OTHER BUICK CAR      | 418D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 19        |
| 20        | TOTAL NEW CARS RTL   |       | 1          | 21,733 | 1,327       | 1,327        | 26           | 666,365 | 33,551      | 1,290        | 20        |
| 21        | MEMO* e-CAR SLS this | 419D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 21        |
| 22        | TOTAL CAR FLEET this | 420D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 22        |
| 23        | TOTA CAR INTERNAL t  | 421D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 23        |
| 24        | TOTAL NEW CARS       |       | 1          | 21,733 | 1,327       | 1,327        | 26           | 666,365 | 33,551      | 1,290        | 24        |
| 25        | TERRAZA              | 423D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 25        |
| 26        | RENDEZVOUS           | 424D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 26        |
| 27        | ENCLAVE              | 425D  | 0          | 0      | 0           | 0            | 6            | 227,819 | 17,152      | 2,859        | 27        |
| 28        | DO NOT USE           | 426D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 28        |
| 29        | N RAINIER            | 427D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 29        |
| 30        | E DO NOT USE         | 428D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 30        |
| 31        | W DO NOT USE         | 429D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 31        |
| 32        | DO NOT USE           | 430D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 32        |
| 33        | T DO NOT USE         | 431D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 33        |
| 34        | R DO NOT USE         | 432D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 34        |
| 35        | U DO NOT USE         | 433D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 35        |
| 36        | C DO NOT USE         | 434D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 36        |
| 37        | K DO NOT USE         | 435D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 37        |
| 38        | S DO NOT USE         | 436D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 38        |
| 39        | DO NOT USE           | 437D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 39        |
| 40        | OTHER BUICK TRUCK    | 438D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 40        |
| 41        | TOTAL NEW TRKS RTL   |       | 0          | 0      | 0           | 0            | 6            | 227,819 | 17,152      | 2,859        | 41        |
| 42        | MEMO* e-TRK SLS this | 439D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 42        |
| 43        | TOTAL TRK FLEET this | 440D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 43        |
| 44        | TOTA TRK INTERNAL t  | 441D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 44        |
| 45        | TOTAL NEW TRUCKS     | BLANK | 0          | 0      | 0           | 0            | 6            | 227,819 | 17,152      | 2,859        | 45        |
| 46        |                      |       |            |        |             |              |              |         |             |              | 46        |
| 47        | ACCESSORIES this pag | 457D  | 0          | 0      | 0           | 0            | 0            | 0       | 0           | 0            | 47        |
| 48        | TOTAL NEW VEHICLES   |       | 1          | 21,733 | 1,327       | 1,327        | 32           | 894,184 | 50,703      | 1,584        | 48        |

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## NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

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FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116650 - 200812

| LN<br>NO. | CADILLAC                | ACC. | MONTH      |       |             |              | YEAR-TO-DATE |       |             |              | LN<br>NO. |
|-----------|-------------------------|------|------------|-------|-------------|--------------|--------------|-------|-------------|--------------|-----------|
|           |                         |      | UNITS SOLD | SALES | GROSS PROF. | PER UNIT SLD | UNITS SOLD   | SALES | GROSS PROF. | PER UNIT SLD |           |
| 1         | DO NOT USE              | 400E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 1         |
| 2         | DTS                     | 401E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 2         |
| 3         | DO NOT USE              | 402E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 3         |
| 4         | CONVERSN                | 403E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 4         |
| 5         | STS-V                   | 404E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 5         |
| 6         | STS                     | 405E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 6         |
| 7         | N SRX                   | 406E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 7         |
| 8         | E DO NOT USE            | 407E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 8         |
| 9         | W CTS                   | 408E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 9         |
| 10        | XLR-V, XLR ROADSTER     | 409E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 10        |
| 11        | C DO NOT USE            | 410E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 11        |
| 12        | A DO NOT USE            | 411E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 12        |
| 13        | R DO NOT USE            | 412E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 13        |
| 14        | S DO NOT USE            | 413E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 14        |
| 15        | DO NOT USE              | 414E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 15        |
| 16        | DO NOT USE              | 415E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 16        |
| 17        | DO NOT USE              | 416E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 17        |
| 18        | DO NOT USE              | 417E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 18        |
| 19        | OTHER CADILLAC CAR      | 418E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 19        |
| 20        | TOTAL NEW CARS RTL      |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 20        |
| 21        | MEMO* e-CAR SLS this    | 419E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 21        |
| 22        | TOTAL CAR FLEET this    | 420E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 22        |
| 23        | TOTA CAR INTERNAL t     | 421E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 23        |
| 24        | TOTAL NEW CARS 5E TRUCK |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 24        |
| 25        | DO NOT USE              | 423E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 25        |
| 26        | DO NOT USE              | 424E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 26        |
| 27        | DO NOT USE              | 425E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 27        |
| 28        | DO NOT USE              | 426E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 28        |
| 29        | N DO NOT USE            | 427E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 29        |
| 30        | E DO NOT USE            | 428E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 30        |
| 31        | W DO NOT USE            | 429E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 31        |
| 32        | ESCALADE EXT            | 430E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 32        |
| 33        | T ESCALADE              | 431E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 33        |
| 34        | R ESCALADE / ESV        | 432E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 34        |
| 35        | U DO NOT USE            | 433E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 35        |
| 36        | C DO NOT USE            | 434E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 36        |
| 37        | K DO NOT USE            | 435E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 37        |
| 38        | S DO NOT USE            | 436E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 38        |
| 39        | DO NOT USE              | 437E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 39        |
| 40        | OTHER CADILLAC TRU      | 438E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 40        |
| 41        | TOTAL NEW TRKS RTL      |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 41        |
| 42        | MEMO* e-TRK SLS this    | 439E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 42        |
| 43        | TOTAL TRK FLEET this    | 440E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 43        |
| 44        | TOTA TRK INTERNAL t     | 441E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 44        |
| 45        | TOTAL NEW TRUCKS        |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 45        |
| 46        |                         |      |            |       |             |              |              |       |             |              | 46        |
| 47        | ACCESSORIES this pag    | 457E | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 47        |
| 48        | TOTAL NEW VEHICLES      |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 48        |

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## NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

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FOREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116550 - 200812

| LN<br>NO. | GMCTRK                  | ACC. | MONTH      |         |             |              | YEAR-TO-DATE |           |             |              | LN<br>NO. |
|-----------|-------------------------|------|------------|---------|-------------|--------------|--------------|-----------|-------------|--------------|-----------|
|           |                         |      | UNITS SOLD | SALES   | GROSS PROF. | PER UNIT SLD | UNITS SOLD   | SALES     | GROSS PROF. | PER UNIT SLD |           |
| 1         | DO NOT USE              | 400F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 1         |
| 2         | DO NOT USE              | 401F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 2         |
| 3         | DO NOT USE              | 402F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 3         |
| 4         | DO NOT USE              | 403F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 4         |
| 5         | DO NOT USE              | 404F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 5         |
| 6         | DO NOT USE              | 405F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 6         |
| 7         | N DO NOT USE            | 406F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 7         |
| 8         | E DO NOT USE            | 407F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 8         |
| 9         | W DO NOT USE            | 408F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 9         |
| 10        | DO NOT USE              | 409F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 10        |
| 11        | C DO NOT USE            | 410F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 11        |
| 12        | A DO NOT USE            | 411F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 12        |
| 13        | R DO NOT USE            | 412F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 13        |
| 14        | S DO NOT USE            | 413F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 14        |
| 15        | DO NOT USE              | 414F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 15        |
| 16        | DO NOT USE              | 415F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 16        |
| 17        | DO NOT USE              | 416F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 17        |
| 18        | DO NOT USE              | 417F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 18        |
| 19        | DO NOT USE              | 418F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 19        |
| 20        | TOTAL NEW CARS RTL      |      | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 20        |
| 21        | MEMO* e-CAR SLS this    | 419F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 21        |
| 22        | TOTAL CAR FLEET this    | 420F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 22        |
| 23        | TOTA CAR INTERNAL t     | 421F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 23        |
| 24        | TOTAL NEW CARS 5F TRUCK |      | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 24        |
| 25        | ACADIA                  | 423F | 0          | 0       | 0           | 0            | 14           | 452,588   | 20,303      | 1,450        | 25        |
| 26        | DO NOT USE              | 424F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 26        |
| 27        | G-VAN (SAVANA)          | 425F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 27        |
| 28        | DO NOT USE              | 426F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 28        |
| 29        | N ENVOY                 | 427F | 0          | 0       | 0           | 0            | 1            | 24,491    | 1,564       | 1,564        | 29        |
| 30        | E CANYON                | 428F | 0          | 0       | 0           | 0            | 6            | 106,546   | 5,160       | 860          | 30        |
| 31        | W SIERRA/C4500-TOPKIC   | 429F | 2          | 35,476  | 2,538       | 1,269        | 87           | 1,861,588 | 109,871     | 1,640        | 31        |
| 32        | DO NOT USE              | 430F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 32        |
| 33        | T YUKON-DENALI          | 431F | 2          | 77,341  | 4,966       | 2,483        | 18           | 706,782   | 43,497      | 2,417        | 33        |
| 34        | R YUKON XL-DENALI       | 432F | 0          | 0       | 0           | 0            | 1            | 31,074    | 1,745       | 1,745        | 34        |
| 35        | U DO NOT USE            | 433F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 35        |
| 36        | C DO NOT USE            | 434F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 36        |
| 37        | K DO NOT USE            | 435F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 37        |
| 38        | S DO NOT USE            | 436F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 38        |
| 39        | MED C-T-W SERIES        | 437F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 39        |
| 40        | OTH GMC TRKS            | 438F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 40        |
| 41        | TOTAL NEW TRKS RTL      |      | 4          | 112,817 | 7,504       | 1,876        | 107          | 3,183,069 | 182,140     | 1,702        | 41        |
| 42        | MEMO* e-TRK SLS this    | 439F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 42        |
| 43        | TOTAL TRK FLEET this    | 440F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 43        |
| 44        | TOTA TRK INTERNAL t     | 441F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 44        |
| 45        | TOTAL NEW TRUCKS        |      | 4          | 112,817 | 7,504       | 1,876        | 107          | 3,183,069 | 182,140     | 1,702        | 45        |
| 46        |                         |      |            |         |             |              |              |           |             |              | 46        |
| 47        | ACCESSORIES this pag    | 457F | 0          | 0       | 0           | 0            | 0            | 0         | 0           | 0            | 47        |
| 48        | TOTAL NEW VEHICLES      |      | 4          | 112,817 | 7,504       | 1,876        | 107          | 3,183,069 | 182,140     | 1,702        | 48        |

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## NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

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FOREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116650 - 200812

| LN<br>NO. | HUMMER               | ACC. | MONTH      |       |             |              | YEAR-TO-DATE |       |             |              | LN<br>NO. |
|-----------|----------------------|------|------------|-------|-------------|--------------|--------------|-------|-------------|--------------|-----------|
|           |                      |      | UNITS SOLD | SALES | GROSS PROF. | PER UNIT SLD | UNITS SOLD   | SALES | GROSS PROF. | PER UNIT SLD |           |
| 1         | DO NOT USE           | 400G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 1         |
| 2         | DO NOT USE           | 401G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 2         |
| 3         | DO NOT USE           | 402G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 3         |
| 4         | DO NOT USE           | 403G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 4         |
| 5         | DO NOT USE           | 404G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 5         |
| 6         | DO NOT USE           | 405G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 6         |
| 7         | N DO NOT USE         | 406G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 7         |
| 8         | E DO NOT USE         | 407G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 8         |
| 9         | W DO NOT USE         | 408G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 9         |
| 10        | DO NOT USE           | 409G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 10        |
| 11        | C DO NOT USE         | 410G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 11        |
| 12        | A DO NOT USE         | 411G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 12        |
| 13        | R DO NOT USE         | 412G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 13        |
| 14        | S DO NOT USE         | 413G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 14        |
| 15        | DO NOT USE           | 414G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 15        |
| 16        | DO NOT USE           | 415G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 16        |
| 17        | DO NOT USE           | 416G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 17        |
| 18        | DO NOT USE           | 417G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 18        |
| 19        | DO NOT USE           | 418G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 19        |
| 20        | TOTAL NEW CARS RTL   |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 20        |
| 21        | MEMO* e-CAR SLS this | 419G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 21        |
| 22        | TOTAL CAR FLEET this | 420G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 22        |
| 23        | TOTA CAR INTERNAL t  | 421G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 23        |
| 24        | TOTAL NEW CARS       |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 24        |
| 25        | H1                   | 423G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 25        |
| 26        | H2                   | 424G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 26        |
| 27        | H2 SUT               | 425G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 27        |
| 28        | H2 SUV               | 426G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 28        |
| 29        | N H3                 | 427G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 29        |
| 30        | E H1 ALPHA           | 428G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 30        |
| 31        | W H3 T               | 429G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 31        |
| 32        | DO NOT USE           | 430G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 32        |
| 33        | T DO NOT USE         | 431G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 33        |
| 34        | R DO NOT USE         | 432G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 34        |
| 35        | U DO NOT USE         | 433G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 35        |
| 36        | C DO NOT USE         | 434G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 36        |
| 37        | K DO NOT USE         | 435G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 37        |
| 38        | S DO NOT USE         | 436G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 38        |
| 39        | DO NOT USE           | 437G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 39        |
| 40        | OTHER HUMMER TRU     | 438G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 40        |
| 41        | TOTAL NEW TRKS RTL   |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 41        |
| 42        | MEMO* e-TRK SLS this | 439G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 42        |
| 43        | TOTAL TRK FLEET this | 440G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 43        |
| 44        | TOTA TRK INTERNAL t  | 441G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 44        |
| 45        | TOTAL NEW TRUCKS     |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 45        |
| 46        |                      |      |            |       |             |              |              |       |             |              | 46        |
| 47        | ACCESSORIES this pag | 457G | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 47        |
| 48        | TOTAL NEW VEHICLES   |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 48        |

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## NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

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FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 115550 - 200812

| LN<br>NO. | SATURN               |      | MONTH      |       |             |              | YEAR-TO-DATE |       |             |              | LN<br>NO. |
|-----------|----------------------|------|------------|-------|-------------|--------------|--------------|-------|-------------|--------------|-----------|
|           |                      | ACC. | UNITS SOLD | SALES | GROSS PROF. | PER UNIT SLD | UNITS SOLD   | SALES | GROSS PROF. | PER UNIT SLD |           |
| 1         | ION 1 SEDAN          | 400H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 1         |
| 2         | ION 2 SEDAN          | 401H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 2         |
| 3         | ION3 SEDAN           | 402H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 3         |
| 4         | ION 2 COUPE          | 403H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 4         |
| 5         | ION 3 COUPE          | 404H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 5         |
| 6         | L300 1 SEDAN         | 405H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 6         |
| 7         | N L300 2 SEDAN       | 406H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 7         |
| 8         | E L300 3 SEDAN       | 407H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 8         |
| 9         | W L300 1 WAGON       | 408H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 9         |
| 10        | L300 2 WAGON         | 409H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 10        |
| 11        | C L300 3 WAGON       | 410H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 11        |
| 12        | A SKY                | 411H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 12        |
| 13        | R AURA               | 412H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 13        |
| 14        | S ASTRA              | 413H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 14        |
| 15        | DO NOT USE           | 414H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 15        |
| 16        | DO NOT USE           | 415H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 16        |
| 17        | DO NOT USE           | 416H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 17        |
| 18        | DO NOT USE           | 417H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 18        |
| 19        | OTHER SATURN CAR     | 418H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 19        |
| 20        | TOTAL NEW CARS RTL   |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 20        |
| 21        | MEMO* e-CAR SLS this | 419H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 21        |
| 22        | TOTAL CAR FLEET/MV   | 420H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 22        |
| 23        | TOTA CAR INTERNAL t  | 421H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 23        |
| 24        | TOTAL NEW CARS       |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 24        |
| 25        | RELAY                | 423H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 25        |
| 26        | VUE 4                | 424H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 26        |
| 27        | VUE 6                | 425H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 27        |
| 28        | OUTLOOK              | 426H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 28        |
| 29        | N DO NOT USE         | 427H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 29        |
| 30        | E DO NOT USE         | 428H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 30        |
| 31        | W DO NOT USE         | 429H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 31        |
| 32        | DO NOT USE           | 430H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 32        |
| 33        | T DO NOT USE         | 431H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 33        |
| 34        | R DO NOT USE         | 432H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 34        |
| 35        | U DO NOT USE         | 433H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 35        |
| 36        | C DO NOT USE         | 434H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 36        |
| 37        | K DO NOT USE         | 435H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 37        |
| 38        | S DO NOT USE         | 436H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 38        |
| 39        | DO NOT USE           | 437H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 39        |
| 40        | OTH SATURN TRUCK     | 438H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 40        |
| 41        | TOTAL NEW TRKS RTL   |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 41        |
| 42        | MEMO* e-TRK SLS this | 439H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 42        |
| 43        | TOTAL TRK FLEET/MV   | 440H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 43        |
| 44        | TOTA TRK INTERNAL t  | 441H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 44        |
| 45        | TOTAL NEW TRUCKS     |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 45        |
| 46        |                      | 445H |            |       |             |              |              |       |             |              | 46        |
| 47        | ACCESSORIES this pag | 457H | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 47        |
| 48        | TOTAL NEW VEHICLES   |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 48        |

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## NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

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FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116650 - 200812

| LN<br>NO. | SAAB                   | ACC  | MONTH      |       |             |              | YEAR-TO-DATE |       |             |              | LN<br>NO. |
|-----------|------------------------|------|------------|-------|-------------|--------------|--------------|-------|-------------|--------------|-----------|
|           |                        |      | UNITS SOLD | SALES | GROSS PROF. | PER UNIT SLD | UNITS SOLD   | SALES | GROSS PROF. | PER UNIT SLD |           |
| 1         | 9-2X 2.5i              | 400i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 1         |
| 2         | 9-2X AERO              | 401i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 2         |
| 3         | DO NOT USE             | 402i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 3         |
| 4         | 9-3 2.0T SEDAN         | 403i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 4         |
| 5         | 9-3 2.0T SPORTCOMBI    | 404i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 5         |
| 6         | 9-3 AERO SEDAN         | 405i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 6         |
| 7         | N 9-3 AERO SPORTCOM    | 406i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 7         |
| 8         | E 9-3 2.0T CONVERTIBLE | 407i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 8         |
| 9         | W 9-3 AERO CONVERTIB   | 408i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 9         |
| 10        | DO NOT USE             | 409i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 10        |
| 11        | C 9-5 2.3T SEDAN       | 410i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 11        |
| 12        | A 9-5 2.3T WAGON       | 411i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 12        |
| 13        | R 9-5 2.3T SPORT COMB  | 412i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 13        |
| 14        | S 9-5 AERO SEDAN       | 413i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 14        |
| 15        | 9-5 AERO SPORT COM     | 414i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 15        |
| 16        | 9-3 TURBO X SPORT S    | 415i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 16        |
| 17        | 9-3 TURBO X SPORT C    | 416i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 17        |
| 18        | DO NOT USE             | 417i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 18        |
| 19        | SAAB - OTHER CAR       | 418i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 19        |
| 20        | TOTAL NEW CARS RTL     |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 20        |
| 21        | MEMO* e-CAR SLS this   | 419i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 21        |
| 22        | TOTAL CAR FLEET this   | 420i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 22        |
| 23        | TOTA CAR INTERNAL t    | 421i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 23        |
| 24        | TOTAL NEW CARS         |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 24        |
| 25        | 9-7X 4.2i              | 423i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 25        |
| 26        | 9-7X 5.3i              | 424i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 26        |
| 27        | 9-7X AERO              | 425i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 27        |
| 28        | DO NOT USE             | 426i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 28        |
| 29        | N DO NOT USE           | 427i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 29        |
| 30        | E DO NOT USE           | 428i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 30        |
| 31        | W DO NOT USE           | 429i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 31        |
| 32        | DO NOT USE             | 430i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 32        |
| 33        | T DO NOT USE           | 431i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 33        |
| 34        | R DO NOT USE           | 432i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 34        |
| 35        | U DO NOT USE           | 433i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 35        |
| 36        | C DO NOT USE           | 434i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 36        |
| 37        | K DO NOT USE           | 435i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 37        |
| 38        | S DO NOT USE           | 436i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 38        |
| 39        | DO NOT USE             | 437i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 39        |
| 40        | SAAB - OTHER TRUCK     | 438i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 40        |
| 41        | TOTAL NEW TRKS RTL     |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 41        |
| 42        | MEMO* e-TRK SLS this   | 439i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 42        |
| 43        | TOTAL TRK FLEET this   | 440i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 43        |
| 44        | TOTA TRK INTERNAL t    | 441i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 44        |
| 45        | TOTAL NEW TRUCKS       |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 45        |
| 46        |                        | 445i |            |       |             |              |              |       |             |              | 46        |
| 47        | ACCESSORIES this pag   | 457i | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 47        |
| 48        | TOTAL NEW VEHICLES     |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 48        |

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## NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

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FOREST PONTIAC-BUICK-GMC TRUCK, INC.

| LN<br>NO. | OTH NON-GM              | ACC  | MONTH      |       |             |              | YEAR-TO-DATE |       |             |              | LN<br>NO. |
|-----------|-------------------------|------|------------|-------|-------------|--------------|--------------|-------|-------------|--------------|-----------|
|           |                         |      | UNITS SOLD | SALES | GROSS PROF. | PER UNIT SLD | UNITS SOLD   | SALES | GROSS PROF. | PER UNIT SLD |           |
| 1         | OTH CAR -1              | 400J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 1         |
| 2         | OTH CAR -2              | 401J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 2         |
| 3         | OTH CAR -3              | 402J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 3         |
| 4         | OTH CAR -4              | 403J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 4         |
| 5         | OTH CAR -5              | 404J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 5         |
| 6         | OTH CAR -6              | 405J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 6         |
| 7         | N OTH CAR -7            | 406J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 7         |
| 8         | E OTH CAR -8            | 407J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 8         |
| 9         | W OTH CAR -9            | 408J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 9         |
| 10        | OTH CAR -10             | 409J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 10        |
| 11        | C OTH CAR -11           | 410J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 11        |
| 12        | A OTH CAR -12           | 411J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 12        |
| 13        | R OTH CAR -13           | 412J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 13        |
| 14        | S OTH CAR -14           | 413J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 14        |
| 15        | OTH CAR -15             | 414J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 15        |
| 16        | OTH CAR -16             | 415J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 16        |
| 17        | OTH CAR -17             | 416J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 17        |
| 18        | OTH CAR -18             | 417J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 18        |
| 19        | OTH CAR -19             | 418J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 19        |
| 20        | TOTAL NEW CARS RTL      |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 20        |
| 21        | MEMO IDS-Military - Ca  | 419J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 21        |
| 22        | TOTAL CAR FLEET this    | 420J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 22        |
| 23        | TOTA CAR INTERNAL t     | 421J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 23        |
| 24        | TOTAL NEW CARS          |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 24        |
| 25        | OTH TRK -1              | 423J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 25        |
| 26        | OTH TRK -2              | 424J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 26        |
| 27        | OTH TRK -3              | 425J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 27        |
| 28        | OTH TRK -4              | 426J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 28        |
| 29        | N OTH TRK -5            | 427J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 29        |
| 30        | E OTH TRK -6            | 428J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 30        |
| 31        | W OTH TRK -7            | 429J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 31        |
| 32        | OTH TRK -8              | 430J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 32        |
| 33        | T OTH TRK -9            | 431J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 33        |
| 34        | R OTH TRK -10           | 432J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 34        |
| 35        | U OTH TRK -11           | 433J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 35        |
| 36        | C OTH TRK -12           | 434J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 36        |
| 37        | K OTH TRK -13           | 435J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 37        |
| 38        | S OTH TRK -14           | 436J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 38        |
| 39        | OTH TRK -15             | 437J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 39        |
| 40        | OTH TRK -16             | 438J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 40        |
| 41        | TOTAL NEW TRKS RTL      |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 41        |
| 42        | MEMO IDS-Military - Trk | 439J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 42        |
| 43        | TOTAL TRK FLEET this    | 440J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 43        |
| 44        | TOTA TRK INTERNAL t     | 441J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 44        |
| 45        | TOTAL NEW TRUCKS        |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 45        |
| 46        | NEW OTHER AUTOMO        | 445J |            | 0     | 0           |              |              | 0     | 0           |              | 46        |
| 47        | ACCESSORIES this pag    | 457J | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 47        |
| 48        | TOTAL NEW VEHICLES      |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 48        |

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## SALES AND GROSS PROFIT ANALYSIS

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FOREST PONTIAC-BUICK-GMC TRUCK, INC.

| LN<br>NO. | (MEMO) FLEET &<br>COMMERCIAL  | ACC  | MONTH      |       |             |              | YEAR-TO-DATE |       |             |              | LN<br>NO. |
|-----------|-------------------------------|------|------------|-------|-------------|--------------|--------------|-------|-------------|--------------|-----------|
|           |                               |      | UNITS SOLD | SALES | GROSS PROF. | PER UNIT SLD | UNITS SOLD   | SALES | GROSS PROF. | PER UNIT SLD |           |
| 1         | VIBE/SOLSTICE                 | 400K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 1         |
| 2         | COBALT/G5                     | 401K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 2         |
| 3         | MALIBU/ALERO/G6               | 402K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 3         |
| 4         | MONTE CARLO/GRAND PRIX/C      | 403K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 4         |
| 5         | IMPALA/LUCERNE                | 404K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 5         |
| 6         | CORVETTE/SAAB                 | 405K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 6         |
| 7         | AVEO                          | 406K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 7         |
| 8         | LACROSSE                      | 407K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 8         |
| 9         | AURORA                        | 408K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 9         |
| 10        | CADILLAC                      | 409K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 10        |
| 11        | SATURN                        | 410K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 11        |
| 12        | OTHER CAR MODELS              | 411K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 12        |
| 13        | TOTAL CARS COMMERCIAL         |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 13        |
| 14        | FLEET - FAN/VX                | 412K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 14        |
| 15        | FLEET - PSA/PURA              | 413K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 15        |
| 16        | FLEET - FAN/CAP               | 414K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 16        |
| 17        | TOTAL CARS FLEET/COMMERCIAL   |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 17        |
| 18        | UPLANDER/MONTANA/SILOH/       | 415K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 18        |
| 19        | ENCLAVE/ACADIA                | 416K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 19        |
| 20        | EXPRESS/SAVANA                | 417K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 20        |
| 21        | EQUI/HHR/VUE/TORR/TRAV        | 418K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 21        |
| 22        | RENDEZ                        | 419K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 22        |
| 23        | RENDZ                         | 419K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 23        |
| 24        | TBZ/BRA/JIM/ENV/RAINER/SA     | 420K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 24        |
| 25        | TAHOE/YUKON/AVALANCHE/S       | 421K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 25        |
| 26        | HUMMER                        | 422K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 26        |
| 27        | COLO/CAN                      | 423K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 27        |
| 28        | SILVERADO/SIERRA 1500         | 424K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 28        |
| 29        | SILVERADO/SIERRA 2500         | 425K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 29        |
| 30        | SILVERADO/SIERRA 3500         | 426K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 30        |
| 31        | SILVERADO/SIERRA CREW-C       | 427K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 31        |
| 32        | C-4500/5500 SERIES            | 428K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 32        |
| 33        | C-6500/8500 SERIES            | 429K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 33        |
| 34        | W - SERIES                    | 430K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 34        |
| 35        | T-SERIES                      | 431K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 35        |
| 36        | OTHER TRUCK MODELS            | 432K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 36        |
| 37        | TOTAL TRUCKS COMMERCIAL       |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 37        |
| 38        | FLEET - FAN/VX                | 433K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 38        |
| 39        | FLEET - PSA/PURA              | 434K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 39        |
| 40        | FLEET - FAN/CAP               | 435K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 40        |
| 41        | TOTAL TRUCKS FLEET/COMMERCIAL |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 41        |
| 42        | F&I AND PROT. PLNS            | 445K |            |       | 0           | 0            |              |       | 0           | 0            | 42        |
| 43        | ACCESSORIES                   | 457K | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 43        |
| 44        | FLEET & COMMERCIAL GROSS      |      | 0          | 0     |             |              |              |       |             |              | 44        |
| 45        |                               |      |            |       |             | % Gross      |              |       |             | % Gross      | 45        |
| 46        | VARIABLE EXP                  | 637K |            |       | 0           | 0.0%         |              |       | 0           | 0.0%         | 46        |
| 47        | PERSONNEL EXP                 | 638K |            |       | 0           | 0.0%         |              |       | 0           | 0.0%         | 47        |
| 48        | SEMI-FIXED EXP                | 639K |            |       | 0           | 0.0%         |              |       | 0           | 0.0%         | 48        |
| 49        | *MEMO*ADVERTISING             | 640K |            |       | 0           | 0.0%         |              |       | 0           | 0.0%         | 49        |
| 50        | RENT & RENT EQUI              | 641K |            |       | 0           | 0.0%         |              |       | 0           | 0.0%         | 50        |
| 51        | FIXED EXPENSES                | 642K |            |       | 0           | 0.0%         |              |       | 0           | 0.0%         | 51        |
| 52        | TOTAL EXPENSES                |      |            |       | 0           | 0.0%         |              |       | 0           | 0.0%         | 52        |
| 53        | NET FLEET & COMMERCIAL        |      | 0          | 0     | 0           | 0            | 0            | 0     | 0           | 0            | 53        |

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# DEPARTMENTAL SALES AND GROSS PROFIT ANALYSIS

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FOREST PONTIAC-BUICK-GMC TRUCK, INC.

| LN<br>NO. | VARIABLE OPERATIONS<br>CONTINUED | ACC.<br>NO. | MONTH         |                  |           |          | YEAR-TO-DATE  |                  |           |          | LN<br>NO. |
|-----------|----------------------------------|-------------|---------------|------------------|-----------|----------|---------------|------------------|-----------|----------|-----------|
|           |                                  |             | UNITS SOLD    | SALES            | GRS PROF. | P.U.U.S. | UNITS SOLD    | SALES            | GRS PROF. | P.U.U.S. |           |
| 1         | U USED CARS RTL - GM CERTIFIED   | 446A        | 2             | 26,995           | 5,016     | 2,508    | 27            | 308,255          | 52,663    | 1,850    | 1         |
| 2         | S USED CARS RTL - OTHER          | 446B        | 0             | 0                | 0         | 0        | 0             | 0                | 0         | 0        | 2         |
| 3         | E *MEMO* RECON PER - CAR RTL     |             | CERTIFIED --> | 352              | OTHER-->  | 0        | CERTIFIED --> | 351              | OTHER-->  | 0        | 3         |
| 4         | D USED TRUCKS RTL - CERTIFIED    | 450A        | 1             | 6,500            | 1,354     | 1,354    | 57            | 887,118          | 88,809    | 1,558    | 4         |
| 5         | USED TRUCKS RTL - OTHER          | 450B        | 0             | 0                | 0         | 0        | 0             | 0                | 0         | 0        | 5         |
| 6         | V *MEMO* RECON PER - TRK RTL     |             | CERTIFIED --> | 0                | OTHER-->  | 0        | CERTIFIED --> | 309              | OTHER-->  | 0        | 6         |
| 7         | E TOTAL USED RETAIL              |             | 3             | 33,495           | 6,370     | 2,123    | 84            | 1,195,373        | 141,472   | 1,684    | 7         |
| 8         | H USED CARS WHOLESALE            | 448         | 2             | 8,600            | (700)     | (350)    | 45            | 170,150          | (5,667)   | (126)    | 8         |
| 9         | I USED TO NEW - CAR RTL RATIO    | 649         | 2 : 1         | ADJ USED CAR INV | 0         |          | 0.4 : 1       | ADJ USED CAR INV | 0         |          | 9         |
| 10        | C USED TRUCKS WHOLESALE          | 452         | 2             | 7,500            | 700       | 350      | 68            | 498,150          | (11,331)  | (167)    | 10        |
| 11        | L USED TO NEW - TRK RTL RATIO    | 653         | 0.3 : 1       | ADJ USED TRK INV | 0         |          | 0.5 : 1       | ADJ USED TRK INV | 0         |          | 11        |
| 12        | E TOTAL USED WHSL & ADJ          |             | 4             | 16,100           | 0         | 0        | 113           | 668,300          | (16,998)  | (150)    | 12        |
| 13        | S USED OTHER AUTO                | 456         |               | 0                | 0         | 0        |               | 0                | 0         | 0        | 13        |
| 14        | TOTAL USED VEHICLE (PUVS)        |             | 7             | 49,595           | 6,370     | 910      | 197           | 1,863,673        | 124,474   | 632      | 14        |
| 15        | TOTAL NEW & USED (PVIS)          |             | 12            | 184,145          | 14,201    | 1,183    | 381           | 6,754,093        | 399,000   | 1,047    | 15        |
| 16        | TOTAL F&I AND PROT. PLANS        |             |               | 4,123            | (1,498)   | (187)    |               | 225,103          | 112,330   | 419      | 16        |
| 17        | TOTAL VARIABLE L&R               |             |               | 210              | (894)     | PVR      |               | 7,405            | (9,027)   | PVR      | 17        |
| 18        | TOTAL VARIABLE                   |             |               | 188,478          | 11,809    | 1,476    |               | 6,986,601        | 502,303   | 1,874    | 18        |
| 19        |                                  |             | MONTH         |                  |           |          | YEAR-TO-DATE  |                  |           |          | 19        |
| 20        | FIXED OPERATIONS                 |             | R.O. COUNTS   | SALES            | GRS PROF. | % SALES  | R.O. COUNTS   | SALES            | GRS PROF. | % SALES  | 20        |
| 21        | M CUST. LAB CARS & LD TRKS       | 461A        | 63            | 9,929            | 7,079     | 71.30%   | 880           | 127,310          | 94,105    | 73.92%   | 21        |
| 22        | S/CNTR LAB - CARS&LD TRKS        | 461B        | 6             | 845              | 565       | 66.86%   | 119           | 16,067           | 11,401    | 70.96%   | 22        |
| 23        | F Q/SRV LAB - CARS&LD TRKS       | 461C        | 127           | 2,703            | 1,591     | 58.86%   | 1,824         | 35,126           | 22,933    | 65.28%   | 23        |
| 24        | C CUST. LAB COM.FLT & MD TRKS    | 461D        | 0             | 0                | 0         | 0.00%    | 0             | 0                | 0         | 0.00%    | 24        |
| 25        | H S/CNTR LAB COM.FLT & MD TRKS   | 461E        | 0             | 0                | 0         | 0.00%    | 0             | 0                | 0         | 0.00%    | 25        |
| 26        | A Q/SRV LAB - COM.FLT & MD TRKS  | 461F        | 0             | 0                | 0         | 0.00%    | 0             | 0                | 0         | 0.00%    | 26        |
| 27        | X N WARRANTY LABOR               | 461G        | 56            | 4,043            | 2,779     | 68.74%   | 931           | 70,797           | 49,770    | 70.30%   | 27        |
| 28        | I INTERNAL LABOR                 | 461H        | 19            | 467              | 369       | 79.01%   | 444           | 18,285           | 12,914    | 70.63%   | 28        |
| 29        | E C NEW VEH INSP LBR             | 461I        | 0             | 0                | 0         | 0.00%    | 100           | 9,268            | 8,037     | 86.72%   | 29        |
| 30        | A ADJ COST OF LBR SLS            | 653         |               |                  | (1,844)   |          |               |                  | (27,298)  |          | 30        |
| 31        | D L SUB-TOTAL                    |             |               | 17,987           | 10,539    | 58.59%   |               | 276,853          | 171,862   | 62.08%   | 31        |
| 32        | SHOP SUPPLIES                    | 466         |               | 562              | 562       | 100.00%  |               | 7,600            | 6,723     | 88.46%   | 32        |
| 33        | SUBLET REPAIRS                   | 468         |               | 306              | 0         | 0.00%    |               | 18,296           | 655       | 3.58%    | 33        |
| 34        | O TOTAL MECHANICAL               |             |               | 18,855           | 11,101    | 58.88%   |               | 302,749          | 179,240   | 59.20%   | 34        |
| 35        | B CUST. PAINT LABOR              | 470         |               | 0                | 0         | 0.00%    |               | 0                | 0         | 0.00%    | 35        |
| 36        | P O CUST. BODY LABOR             | 471         | 0             | 0                | 0         | 0.00%    | 0             | 0                | 0         | 0.00%    | 36        |
| 37        | D WARRANTY LABOR                 | 472         | 0             | 0                | 0         | 0.00%    | 0             | 0                | 0         | 0.00%    | 37        |
| 38        | E Y INTERNAL LABOR               | 473         | 0             | 0                | 0         | 0.00%    | 0             | 0                | 0         | 0.00%    | 38        |
| 39        | A ADJ COST OF LBR SLS            | 676         |               |                  | 0         |          |               |                  | 0         |          | 39        |
| 40        | R S SUB-TOTAL                    |             |               | 0                | 0         | 0.00%    |               | 0                | 0         | 0.00%    | 40        |
| 41        | H SUBLET REPAIRS                 | 476         |               | 0                | 0         | 0.00%    |               | 0                | 0         | 0.00%    | 41        |
| 42        | A O PNT & SHOP MATRLS.           | 479         |               | 0                | 0         | 0.00%    |               | 0                | 0         | 0.00%    | 42        |
| 43        | P TOTAL BODY SHOP                |             |               | 0                | 0         | 0.00%    |               | 0                | 0         | 0.00%    | 43        |
| 44        | T TOTAL SERVICE DEPT.            |             |               | 18,855           | 11,101    | 58.88%   |               | 302,749          | 179,240   | 59.20%   | 44        |
| 45        | P WARRANTY CLAIMS                | 480         |               | 10,175           | 3,087     | 30.34%   |               | 137,835          | 42,260    | 30.66%   | 45        |
| 46        | I A MECH CARS&LD TRK R.O.        | 481         |               | 10,921           | 4,324     | 39.59%   |               | 153,433          | 64,154    | 41.81%   | 46        |
| 47        | R MECH COM.FLT & MD TRKS R.O.    | 483         |               | 0                | 0         | 0.00%    |               | 0                | 0         | 0.00%    | 47        |
| 48        | T MECH QUICK MECH R.O.           | 485         |               | 2,473            | 957       | 38.70%   |               | 18,972           | 6,892     | 36.33%   | 48        |
| 49        | O S BODY CUST. R.O.              | 487         |               | 0                | 0         | 0.00%    |               | 0                | 0         | 0.00%    | 49        |
| 50        | INTERNAL                         | 489         |               | 496              | 94        | 18.95%   |               | 28,489           | 4,865     | 17.08%   | 50        |
| 51        | N COUNTER-RETAIL                 | 490         |               | 1,338            | 603       | 45.07%   |               | 29,131           | 11,598    | 39.81%   | 51        |
| 52        | & WHOLESALE                      | 491         |               | 3,148            | 472       | 14.99%   |               | 25,225           | 4,697     | 18.62%   | 52        |
| 53        | S ACCESSORIES                    | 494         |               | 0                | 0         | 0.00%    |               | 0                | 0         | 0.00%    | 53        |
| 54        | A PURCHASE ALLOWANCES            | 497         |               |                  | 558       |          |               |                  | 9,487     |          | 54        |
| 55        | C ADJ. P&A INVENTORY             | 689         |               |                  | 0         |          |               |                  | 0         |          | 55        |
| 56        | O TOTAL P&A                      |             |               | 28,551           | 10,095    | 35.36%   |               | 393,085          | 143,953   | 36.62%   | 56        |
| 57        | E TIRES                          | 498         |               | 0                | 0         | 0.00%    |               | 0                | 0         | 0.00%    | 57        |
| 58        | S OIL & GREASE                   | 499         |               | 2,013            | 305       | 15.15%   |               | 27,449           | 5,228     | 19.05%   | 58        |
| 59        | S MISCELLANEOUS                  | 499         |               | 0                | 0         | 0.00%    |               | 0                | 0         | 0.00%    | 59        |
| 60        | TOTAL OTHER                      |             | FIXED         | 2,013            | 305       | 15.15%   | FIXED         | 27,449           | 5,228     | 19.05%   | 60        |
| 61        | TOTAL P&A DEPT                   |             | COVERAGE      | 30,564           | 10,400    | 34.03%   | COVERAGE      | 420,534          | 149,181   | 35.47%   | 61        |
| 62        | TOTAL FIXED                      |             | 20.7%         | 49,419           | 21,501    | 43.51%   | 23.3%         | 723,283          | 328,421   | 45.41%   | 62        |
| 63        | TOTAL ALL DEPTS.                 |             |               | 237,897          | 33,310    | 14.00%   |               | 7,708,884        | 830,724   | 10.77%   | 63        |

| LN<br>NO | FINANCE INSURANCE<br>& PROT. PLAN ACTIVITY     |                        | MONTH                       |          |           |            | YEAR-TO-DATE       |          |           |            | LN<br>NO |     |
|----------|------------------------------------------------|------------------------|-----------------------------|----------|-----------|------------|--------------------|----------|-----------|------------|----------|-----|
|          |                                                |                        | CNTRS                       | SALES    | REV/GROSS | PER CNTR   | CNTRS              | SALES    | REV/GROSS | PER CNTR   |          |     |
| 1        | FINANCE INCOME-NEW                             | 806                    | 2                           | 874      | 874       | 437        | 107                | 57,507   | 57,507    | 537        | 1        |     |
| 2        | INS. COMM. EARNED-NEW                          | 807                    | 0                           | 0        | 0         | 0          | 57                 | 11,443   | 11,443    | 201        | 2        |     |
| 3        | FIN & INS CHARGEBACKS                          | 850                    |                             |          | (572)     |            |                    |          | (1,787)   |            | 3        |     |
| 4        | ACCESSORIES                                    | 810                    | 0                           | 0        | 0         | 0          | 0                  | 0        | 0         | 0          | 4        |     |
| 5        | GM PROT. PLANS                                 | 443                    | 1                           | 395      | 0         | 0          | 21                 | 23,880   | 7,995     | 381        | 5        |     |
| 6        | OTHER PROT. PLANS                              | 444                    | 0                           | 0        | 0         | 0          | 24                 | 30,161   | 14,001    | 583        | 6        |     |
| 7        | REPO. LOSSES-NEW                               | 853                    |                             |          | 0         |            |                    |          | 0         |            | 7        |     |
| 8        | F&I COMP                                       | 855                    |                             |          | (840)     | PVR        |                    |          | (14,459)  | PVR        | 8        |     |
| 9        | NEW F&I & PROT. PLN INCOME                     |                        |                             | 1,269    | (538)     | (108)      |                    | 122,991  | 74,700    | 406        | 9        |     |
| 10       | FINANCE INCOME-USED                            | 808                    | 1                           | 51       | 51        | 51         | 43                 | 22,856   | 22,656    | 527        | 10       |     |
| 11       | INS. COMM. EARNED-USED                         | 809                    | 0                           | 0        | 0         | 0          | 43                 | 4,787    | 4,787     | 111        | 11       |     |
| 12       | FIN & INS CHARGEBACKS                          | 851                    |                             |          | (925)     |            |                    |          | (3,045)   |            | 12       |     |
| 13       | ACCESSORIES                                    | 811                    | 0                           | 0        | 0         | 0          | 0                  | 0        | 0         | 0          | 13       |     |
| 14       | GM PROT. PLANS                                 | 454                    | 0                           | 0        | (426)     | 0          | 21                 | 36,715   | 5,744     | 274        | 14       |     |
| 15       | OTHER PROT. PLANS                              | 455                    | 2                           | 2,803    | 700       | 350        | 24                 | 37,954   | 13,685    | 570        | 15       |     |
| 16       | REPO. LOSSES-USED                              | 854                    |                             |          | 0         |            |                    |          | 0         |            | 16       |     |
| 17       | F&I COMP                                       | 856                    |                             |          | (360)     | PVR        |                    |          | (6,197)   | PVR        | 17       |     |
| 18       | USED F&I & PROT. PLN INCOME                    |                        |                             | 2,854    | (960)     | (320)      |                    | 102,112  | 37,630    | 448        | 18       |     |
| 19       | TOTAL F&I INCOME (to pg 2 ln 1-2)              |                        |                             | 4,123    | (1,498)   | (187)      |                    | 225,103  | 112,330   | 419        | 19       |     |
| 20       | SUPPLEMENTAL INVENTORY ANALYSIS                |                        |                             |          |           |            |                    |          |           |            |          | 20  |
| 21       | INVENTORIES                                    | ACC                    | GM (A)                      |          |           |            | NON-GM (B)         |          |           |            | 21       |     |
| 22       | NEW VEHICLES                                   | NO                     | UNITS                       | \$\$     | LIFO RES  | AFTER LIFO | UNITS              | \$\$     | LIFO RES  | AFTER LIFO | 22       |     |
| 23       | DEMONSTRATORS                                  | 230                    | 0                           | 0        | 0         | 0          | 0                  | 0        | 0         | 0          | 23       |     |
| 24       | CARS                                           | 231                    | 7                           | 156,995  | 0         | 156,995    | 0                  | 0        | 0         | 0          | 24       |     |
| 25       | TRUCKS                                         | 237                    | 7                           | 200,508  | 0         | 200,508    | 0                  | 0        | 0         | 0          | 25       |     |
| 26       | MEDIUM DUTY TRUCKS                             | 235                    | 0                           | 0        | 0         | 0          | 0                  | 0        | 0         | 0          | 26       |     |
| 27       | OTHER AUTO                                     | 238                    |                             |          |           |            |                    |          |           |            | 27       |     |
| 28       | USED VEHICLES                                  | ACC                    | < 45 DAYS IN STOCK          |          |           |            | > 45 DAYS IN STOCK |          |           |            | 28       |     |
| 29       |                                                | NO                     | UNITS                       | \$\$     | LIFO RES  | AFTER LIFO | UNITS              | \$\$     | LIFO RES  | AFTER LIFO | 29       |     |
| 30       | CARS                                           | 240                    | 6                           | 53,359   | 0         | 0          | 6                  | 53,359   | 0         | 53,359     | 30       |     |
| 31       | TRUCKS                                         | 241                    | 6                           | 101,906  | 2         | 27,775     | 8                  | 129,681  | 0         | 129,681    | 31       |     |
| 32       |                                                | ACC                    | GM (A)                      |          |           |            | NON-GM (B)         |          |           |            | 32       |     |
| 33       | PARTS AND ACCESSORIES                          | 242                    |                             | 72,301   | 0         | 72,301     |                    | 0        | 0         | 0          | 33       |     |
| 34       | PARTS CORES                                    | 242A                   |                             | 0        |           |            |                    | 0        |           |            | 34       |     |
| 35       | OTHER INVENTORIES                              | 243 244 245 246 TO 256 |                             | 3,029    | 0         | 3,029      |                    | 0        | 0         | 0          | 35       |     |
| 36       | TOTAL LIFO RESERVE                             |                        |                             |          |           |            |                    | 0        |           |            | 36       |     |
| 37       | WORK-IN-PROCESS LABOR-SRV                      | 247A                   |                             | 1,240    |           |            | 247B               |          | 0         |            | 37       |     |
| 38       | DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/18) |                        |                             |          |           |            |                    |          |           |            |          | 38  |
| 39       | POSITION                                       |                        | NEW(01)                     | USED(02) | L&R(03)   | F&I(04)    | MECHANICAL(05)     | BODY(06) | PARTS(07) | G&A(09)    | TOTAL    | 39  |
| 40       | OWNERS / EXEC MGRS                             |                        | 0.3                         | 0.3      | 0.0       |            | 0.3                | 0.0      | 0.1       | 0.0        | 1.0      | 40  |
| 41       | SUPERVISORS                                    |                        | 1.1                         | 0.6      | 0.0       | 0.6        | 1.1                | 0.0      | 0.6       | 0.0        | 4.0      | 41  |
| 42       | VEH.SRV&PRTS SLSPL                             |                        | 2.0                         | 1.0      | 0.0       |            | 1.0                | 0.0      | 1.0       | 0.0        | 5.0      | 42  |
| 43       | TECHNICIANS                                    |                        |                             |          |           |            | 3.0                | 0.0      |           | 0.0        | 3.0      | 43  |
| 44       | CLERICAL                                       |                        | 0.3                         | 0.3      | 0.0       | 0.3        | 0.8                | 0.0      | 0.8       | 0.0        | 2.5      | 44  |
| 45       | OTHERS                                         |                        | 0.5                         | 0.5      | 0.0       | 0.5        | 0.5                | 0.0      | 0.5       | 0.0        | 2.5      | 45  |
| 46       | TOTAL                                          |                        | 4.2                         | 2.7      | 0.0       | 1.4        | 6.7                | 0.0      | 3.0       | 0.0        | 18.0     | 46  |
| 47       | TOTAL HIRED Y-T-D                              |                        | 0.0                         | 0.0      | 0.0       | 0.0        | 0.0                | 0.0      | 0.0       | 0.0        | 0.0      | 47  |
| 48       | TOT TERMINATED Y-T-D                           |                        | 0.0                         | 0.0      | 0.0       | 0.0        | 0.0                | 0.0      | 0.0       | 0.0        | 0.0      | 48  |
| 49       | DEALERSHIP CUSTOMER RECEIVABLES                |                        |                             |          |           |            |                    |          |           |            |          | 49  |
| 50       | RETURN ON                                      |                        | CUSTOMER RECEIVABLES        |          |           |            | TOTAL              |          |           |            | 50       |     |
| 51       | ASSETS                                         |                        | 210 VEHICLES                |          |           |            | 0                  |          |           |            | 51       |     |
| 52       | -13.81%                                        |                        | 210 OTHER                   |          |           |            | 0                  |          |           |            | 52       |     |
| 53       |                                                |                        | 220 VEHICLES                |          |           |            | 0                  |          |           |            | 53       |     |
| 54       |                                                |                        | 220 L & R                   |          |           |            | 0                  |          |           |            | 54       |     |
| 55       | RETURN ON                                      |                        | 220 SERVICE & PARTS         |          |           |            | 5,569              |          |           |            | 55       |     |
| 56       | INVESTMENT                                     |                        | 220 OTHER                   |          |           |            | 19,100             |          |           |            | 56       |     |
| 57       | 0.00%                                          |                        | TOTAL CUSTOMER REC.         |          |           |            | 24,669             |          |           |            | 57       |     |
| 58       |                                                |                        | 300 A/P DEBIT BAL           |          |           |            | 45,803             |          |           |            | 58       |     |
| 59       |                                                |                        | 340 LESS ALLOW.DBTFL ACCTS. |          |           |            | 0                  |          |           |            | 59       |     |
| 60       |                                                |                        | NET CUSTOMER REC            |          |           |            | 70,472             |          |           |            | 60       |     |
| 61       | MEMO ITEMS                                     |                        |                             |          |           |            |                    |          |           |            |          | 61  |
| 62       | CASH SALES-PARTS/SRV/BODY                      |                        |                             |          |           |            |                    |          |           |            |          | 62  |
| 63       | MONTH                                          |                        |                             |          |           |            |                    |          |           |            |          | 63  |
| 64       | YEAR-TO-DATE                                   |                        |                             |          |           |            |                    |          |           |            |          | 64  |
| 65       | UNITS SOLD                                     |                        |                             |          |           |            |                    |          |           |            |          | 65  |
| 66       | SALES                                          |                        |                             |          |           |            |                    |          |           |            |          | 66  |
| 67       | GROSS PROF.                                    |                        |                             |          |           |            |                    |          |           |            |          | 67  |
| 68       | PER UNIT SLD                                   |                        |                             |          |           |            |                    |          |           |            |          | 68  |
| 69       | UNITS SOLD                                     |                        |                             |          |           |            |                    |          |           |            |          | 69  |
| 70       | SALES                                          |                        |                             |          |           |            |                    |          |           |            |          | 70  |
| 71       | GROSS PROF.                                    |                        |                             |          |           |            |                    |          |           |            |          | 71  |
| 72       | PER UNIT SLD                                   |                        |                             |          |           |            |                    |          |           |            |          | 72  |
| 73       | UNITS SOLD                                     |                        |                             |          |           |            |                    |          |           |            |          | 73  |
| 74       | SALES                                          |                        |                             |          |           |            |                    |          |           |            |          | 74  |
| 75       | GROSS PROF.                                    |                        |                             |          |           |            |                    |          |           |            |          | 75  |
| 76       | PER UNIT SLD                                   |                        |                             |          |           |            |                    |          |           |            |          | 76  |
| 77       | UNITS SOLD                                     |                        |                             |          |           |            |                    |          |           |            |          | 77  |
| 78       | SALES                                          |                        |                             |          |           |            |                    |          |           |            |          | 78  |
| 79       | GROSS PROF.                                    |                        |                             |          |           |            |                    |          |           |            |          | 79  |
| 80       | PER UNIT SLD                                   |                        |                             |          |           |            |                    |          |           |            |          | 80  |
| 81       | UNITS SOLD                                     |                        |                             |          |           |            |                    |          |           |            |          | 81  |
| 82       | SALES                                          |                        |                             |          |           |            |                    |          |           |            |          | 82  |
| 83       | GROSS PROF.                                    |                        |                             |          |           |            |                    |          |           |            |          | 83  |
| 84       | PER UNIT SLD                                   |                        |                             |          |           |            |                    |          |           |            |          | 84  |
| 85       | UNITS SOLD                                     |                        |                             |          |           |            |                    |          |           |            |          | 85  |
| 86       | SALES                                          |                        |                             |          |           |            |                    |          |           |            |          | 86  |
| 87       | GROSS PROF.                                    |                        |                             |          |           |            |                    |          |           |            |          | 87  |
| 88       | PER UNIT SLD                                   |                        |                             |          |           |            |                    |          |           |            |          | 88  |
| 89       | UNITS SOLD                                     |                        |                             |          |           |            |                    |          |           |            |          | 89  |
| 90       | SALES                                          |                        |                             |          |           |            |                    |          |           |            |          | 90  |
| 91       | GROSS PROF.                                    |                        |                             |          |           |            |                    |          |           |            |          | 91  |
| 92       | PER UNIT SLD                                   |                        |                             |          |           |            |                    |          |           |            |          | 92  |
| 93       | UNITS SOLD                                     |                        |                             |          |           |            |                    |          |           |            |          | 93  |
| 94       | SALES                                          |                        |                             |          |           |            |                    |          |           |            |          | 94  |
| 95       | GROSS PROF.                                    |                        |                             |          |           |            |                    |          |           |            |          | 95  |
| 96       | PER UNIT SLD                                   |                        |                             |          |           |            |                    |          |           |            |          | 96  |
| 97       | UNITS SOLD                                     |                        |                             |          |           |            |                    |          |           |            |          | 97  |
| 98       | SALES                                          |                        |                             |          |           |            |                    |          |           |            |          | 98  |
| 99       | GROSS PROF.                                    |                        |                             |          |           |            |                    |          |           |            |          | 99  |
| 100      | PER UNIT SLD                                   |                        |                             |          |           |            |                    |          |           |            |          | 100 |

(1) Retail Cars & Trucks unit/sales/gross recorded in accounts that were not assigned by GM to a Vehicle Model prior to Jan. 1, 2004

(2) Fleet and/or Internal Cars & Trucks unit/sales/gross recorded in accounts that were not assigned by GM to a Vehicle Model prior to Jan. 1, 2004

## LEASE AND RENTAL ACTIVITY

PAGE 8

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116550 - 200812

| LN<br>NO | LEASE & RENTAL<br>DIRECT EXPENSES & INCOME                         |            | TOTAL OPERATION              |            |                                    |           |                           | (510) CLOSED<br>END LEASE |                 | (520) OPEN<br>OPEN LEASE / OTHER |                 | (530) RENTAL<br>OPERATIONS |                 | LN<br>NO |    |
|----------|--------------------------------------------------------------------|------------|------------------------------|------------|------------------------------------|-----------|---------------------------|---------------------------|-----------------|----------------------------------|-----------------|----------------------------|-----------------|----------|----|
|          |                                                                    | ACCT<br>NO | CURRENT<br>MONTH             | PVIS       | YEAR<br>TO-DATE                    | PVIS      | %<br>DISTRIBUTION         | CURRENT<br>MONTH          | YEAR<br>TO-DATE | CURRENT<br>MONTH                 | YEAR<br>TO-DATE | CURRENT<br>MONTH           | YEAR<br>TO-DATE | 1        |    |
| 1        | INCOME REVENUE                                                     |            | 5X01                         | 0          | #####                              | 0         | #####                     | 0                         | 0               | 0                                | 0               |                            |                 | 2        |    |
| 2        | RECURRING LEASE PAYMENTS                                           |            | 5X02                         | 0          | #####                              | 0         | #####                     | 0                         | 0               | 0                                | 0               |                            |                 | 3        |    |
| 3        | MAINTENANCE INCOME                                                 |            | 5X03                         | 0          | #####                              | 0         | #####                     | 0                         | 0               | 0                                | 0               |                            |                 | 4        |    |
| 4        | PARTIAL MONTH (PRORATA) INCOME                                     |            | 5X04                         | 0          | #####                              | 0         | #####                     | 0                         | 0               | 0                                | 0               |                            |                 | 5        |    |
| 5        | LATE PAYMENT CHARGE                                                |            | 5X05                         | 0          | #####                              | 0         | #####                     | 0                         | 0               | 0                                | 0               |                            |                 | 6        |    |
| 6        | RENTAL INCOME                                                      |            | 5X06                         | 210        | #####                              | 7,405     | #####                     | 100.00%                   |                 |                                  |                 | 0                          | 7,405           | 7        |    |
| 7        | ADMINISTRATIVE FEE                                                 |            | 5X07                         | 0          | #####                              | 0         | #####                     | 0                         | 0               | 0                                | 0               |                            |                 | 8        |    |
| 8        | OTHER LEASE REVENUE                                                |            | 5X08                         | 0          | #####                              | 0         | #####                     | 0                         | 0               | 0                                | 0               |                            |                 | 9        |    |
| 9        | TOTAL LEASE AND RENTAL INCOME                                      |            |                              | 210        |                                    | 7,405     | 100.00%                   | 0                         | 0               | 0                                | 0               | 210                        | 7,405           | 10       |    |
| 10       | L&R - HISTORICAL DATA ADJUSTMENT                                   |            |                              | 0          | #####                              | 0         | % REV                     | (710) CLOSED - END        |                 | (720) OPEN - END                 |                 | (730) RENTAL               |                 | 11       |    |
| 11       | INTEREST                                                           |            | 7X01                         | 43         | #####                              | 1,071     | #####                     | 14.5%                     | 0               | 0                                | 0               | 43                         | 1,071           | 12       |    |
| 12       | AMORTIZATION                                                       |            | 7X02                         | 1,023      | #####                              | 14,091    | #####                     | 190.3%                    | 0               | 0                                | 0               | 1,023                      | 14,091          | 13       |    |
| 13       | INSURANCE (IN SERVICE VEHICLES)                                    |            | 7X03                         | 38         | #####                              | 551       | #####                     | 7.4%                      | 0               | 0                                | 0               | 38                         | 551             | 14       |    |
| 14       | LICENSE, TITLE & TAX                                               |            | 7X04                         | 0          | #####                              | 0         | #####                     | 0.0%                      | 0               | 0                                | 0               | 0                          | 0               | 15       |    |
| 15       | POLICY - LEASE & RENTAL VEHICLES                                   |            | 7X05                         | 0          | #####                              | 0         | #####                     | 0.0%                      | 0               | 0                                | 0               | 0                          | 0               | 16       |    |
| 16       | MAINTENANCE & REPAIRS                                              |            | 7X06                         | 0          | #####                              | 719       | #####                     | 9.7%                      | 0               | 0                                | 0               | 0                          | 719             | 17       |    |
| 17       | RENT-SUBLET UNITS                                                  |            | 7X07                         | 0          | #####                              | 0         | #####                     | 0.0%                      | 0               | 0                                | 0               | 0                          | 0               | 18       |    |
| 18       | OTHER                                                              |            | 7X08                         | 0          | #####                              | 0         | #####                     | 0.0%                      | 0               | 0                                | 0               | 0                          | 0               | 19       |    |
| 19       | TOTAL DIRECT COSTS                                                 |            |                              | 1,104      | #####                              | 16,432    | #####                     | 221.9%                    | 0               | 0                                | 0               | 1,104                      | 16,432          | 20       |    |
| 20       | GROSS PROFIT AFTER DIRECT COST                                     |            |                              | -894       | PVD <sup>(3)</sup>                 | -9,027    | PVD <sup>(3)</sup>        | % SALES                   | 0               | 0                                | 0               | -894                       | -9,027          | 21       |    |
| 21       | * MEMO * - SELLING PRICE OF DISPOSED VEHICLES                      |            | 5X09D                        | 0          | 0.0K                               | 0         | 0.0K                      | 0.00%                     | 0               | 0                                | 0               | 0                          | 0               | 22       |    |
| 22       | * MEMO * - DISPOSITION EXPENSE                                     |            | 7X09E                        | 0          | 0                                  | 0         | 0                         | 0.00%                     | 0               | 0                                | 0               | 0                          | 0               | 23       |    |
| 23       | GAIN(LOSS) ON DISPOSITION                                          |            | 5X09L                        | 0          | 0                                  | 0         | 0                         | 0.00%                     | 0               | 0                                | 0               | 0                          | 0               | 24       |    |
| 24       | GROSS PROFIT / INCOME                                              |            |                              | -894       | #####                              | -9,027    | 0                         | -121.9%                   | 0               | 0                                | 0               | -894                       | -9,027          | 25       |    |
| 25       | <sup>(3)</sup> Per Vehicle Disposed of during the period (Line 30) |            |                              | MONTH      | YEAR-TO-DATE                       |           |                           | MONTH                     | YTD             | MONTH                            | YTD             | MONTH                      | YTD             | 26       |    |
| 26       | BEGINNING UNITS IN SERVICE                                         |            |                              | 5          | 60                                 |           |                           | 0                         | 0               | 0                                | 0               | 5                          | 60              | 27       |    |
| 27       | UNITS ADDED INTO SERVICE IN PERIOD                                 |            |                              | 0          | 0                                  |           |                           | 0                         | 0               | 0                                | 0               | 0                          | 0               | 28       |    |
| 28       | UNITS REMOVED FROM SERVICE IN PERIOD                               |            |                              | 0          | 0                                  |           |                           | 0                         | 0               | 0                                | 0               | 0                          | 0               | 29       |    |
| 29       | ENDING UNITS IN SERVICE / EFFECTIVE UNITS                          |            |                              | 5          | EFFECTIVE UNITS YTD <sup>(1)</sup> |           |                           | 60                        | 0               | 0                                | 0               | 5                          | 60              | 30       |    |
| 30       | UNITS DISPOSED                                                     |            |                              | 0          | 0                                  |           |                           | 0                         | 0               | 0                                | 0               | 0                          | 0               | 31       |    |
| 31       | *MEMO* CUSTOMERS RETAINED <sup>(2)</sup>                           |            |                              | 0          | 0                                  |           |                           | 0                         | 0               | 0                                | 0               | 0                          | 0               | 32       |    |
| 32       |                                                                    |            |                              |            |                                    |           |                           |                           |                 |                                  |                 |                            |                 | 33       |    |
| 33       | INVENTORY ANALYSIS                                                 |            | UNITS                        | ACCT<br>NO | AMOUNT                             |           |                           |                           |                 |                                  |                 |                            |                 |          | 34 |
| 34       | NEW UNITS FOR LEASE                                                |            | 0                            | 227A       | 0                                  |           |                           |                           |                 |                                  |                 |                            |                 |          | 35 |
| 35       | DEMONSTRATORS                                                      |            | 0                            | 227B       | 0                                  |           |                           |                           |                 |                                  |                 |                            |                 |          | 36 |
| 36       | TERMINATED NOT DISPOSED                                            |            | 0                            | 227C       | 0                                  |           |                           |                           |                 |                                  |                 |                            |                 |          | 37 |
| 37       | *MEMO > 30 DAYS \$\$/U                                             |            | 0                            |            | 0                                  |           |                           |                           |                 |                                  |                 |                            |                 |          | 38 |
| 38       | VEHICLES IN SERV                                                   |            | ACCOMMODATED<br>AMORTIZATION | UNITS      | AMOUNT                             |           |                           |                           |                 |                                  |                 |                            |                 |          | 39 |
| 39       | LEASED VEHICLES                                                    |            | 0                            | 227D       | 0                                  |           |                           |                           |                 |                                  |                 |                            |                 |          | 40 |
| 40       | RENTAL VEHICLES                                                    |            | 35,790                       | 2          | 15,378                             |           |                           |                           |                 |                                  |                 |                            |                 |          | 41 |
| 41       | LEASED EQUIPMENT                                                   |            | 0                            | 227E       | 0                                  |           |                           |                           |                 |                                  |                 |                            |                 |          | 42 |
| 42       | TOTAL INV                                                          |            | 35,790                       | 2          | 15,378                             |           |                           |                           |                 |                                  |                 |                            |                 |          | 43 |
| 43       | L&R - FINANCE, INSURANCE<br>& PROT. PLAN ACTIVITY                  |            |                              | CNTRS      | SALES                              | RFV/GROSS | PER CNTR                  | CNTRS                     | SALES           | RFV/GROSS                        | PER CNTR        |                            |                 | 44       |    |
| 44       | INS. COMM. EARNED                                                  |            | 541                          | 0          | 0                                  | 0         | 0                         | 0                         | 0               | 0                                | 0               | 0                          | 0               | 45       |    |
| 45       | INS CHARGEBACKS                                                    |            | 542                          | 0          | 0                                  | 0         | 0                         | 0                         | 0               | 0                                | 0               | 0                          | 0               | 46       |    |
| 46       | ACCESSORIES                                                        |            | 543                          | 0          | 0                                  | 0         | 0                         | 0                         | 0               | 0                                | 0               | 0                          | 0               | 47       |    |
| 47       | GM PROT. PLANS                                                     |            | 544                          | 0          | 0                                  | 0         | 0                         | 0                         | 0               | 0                                | 0               | 0                          | 0               | 48       |    |
| 48       | OTHER PROT. PLANS                                                  |            | 545                          | 0          | 0                                  | 0         | 0                         | 0                         | 0               | 0                                | 0               | 0                          | 0               | 49       |    |
| 49       | F&I MANAGER COMMISSIONS                                            |            | 546                          |            |                                    |           | Per Veh Added this<br>Mth |                           |                 |                                  |                 | Per Veh Added YTD          |                 | 50       |    |
| 50       | L&R - F&I & PROT. PLAN INCOME                                      |            |                              |            | 0                                  | 0         | #NAME?                    |                           | 0               |                                  | 0               | #NAME?                     |                 | 51       |    |
| 51       |                                                                    |            |                              |            |                                    |           |                           |                           |                 |                                  |                 |                            |                 | 52       |    |

<sup>(1)</sup> Effective Units = Cumulative YTD total of beg. units in service less the cumulative YTD total of units removed from serv.<sup>(2)</sup> Customers Retained = Renewals into Wholesale Leases plus, Renewals into Retail Transactions plus, Extension of Lease or Financing plus, buyouts.

## New Vehicle Department - Operating Summary

| LN<br>NO |                                                            |         | GM (A)     |         |             |              | NON-GM (B)           |              |             |              |
|----------|------------------------------------------------------------|---------|------------|---------|-------------|--------------|----------------------|--------------|-------------|--------------|
|          |                                                            | ACC     | UNITS      | \$\$    | LIFO RES    | AFTER LIFO   | UNITS                | \$\$         | LIFO RES    | AFTER LIFO   |
| 1        | INVENTORIES                                                |         |            |         |             |              |                      |              |             |              |
| 2        | NEW VEHICLES                                               | NO      | 0          | 0       | 0           | 0            | 0                    | 0            | 0           | 0            |
| 3        | DEMONSTRATORS                                              | 230     | 7          | 156,995 | 0           | 156,995      | 0                    | 0            | 0           | 0            |
| 4        | CARS                                                       | 231     | 7          | 200,508 | 0           | 200,508      | 0                    | 0            | 0           | 0            |
| 5        | TRUCKS                                                     | 237     | 0          | 0       | 0           | 0            | 0                    | 0            | 0           | 0            |
| 6        | MEDIUM DUTY TRUCKS                                         | 235     |            |         |             |              |                      |              |             |              |
| 7        | OTHER AUTO                                                 | 238     |            |         |             |              |                      |              |             |              |
| 8        | DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/18)             |         |            |         |             |              | CUSTOMER RECEIVABLES |              |             |              |
| 9        | POSITION                                                   | NEW(01) |            |         |             |              | 210 VEHICLES         | 220 VEHICLES |             |              |
| 10       | OWNERS / EXEC MGRS                                         |         | 0.3        |         |             |              | TOTAL                | 0            | 0           |              |
| 11       | SUPERVISORS                                                |         | 1.1        |         |             |              | NOT DUE              | 0            | 0           |              |
| 12       | VEH.SRV&PRTS SLSPL                                         |         | 2.0        |         |             |              |                      |              |             |              |
| 13       | TECHNICIANS                                                |         |            |         |             |              | 31-60 DAYS           | 0            | 0           |              |
| 14       | CLERICAL                                                   |         | 0.3        |         |             |              | 61-90 DAYS           | 0            | 0           |              |
| 15       | OTHERS                                                     |         | 0.5        |         |             |              | OVR 90 DAYS          | 0            | 0           |              |
| 16       | TOTAL                                                      |         | 4.2        |         |             |              |                      |              |             |              |
| 17       | TOTAL HIRED Y-T-D                                          |         | 0.0        |         |             |              |                      |              |             |              |
| 18       | TOT TERMINATED Y-T-D                                       |         | 0.0        |         |             |              |                      |              |             |              |
| 19       | NEW VEHICLE SALES SUMMARY                                  |         |            |         |             |              | YEAR-TO-DATE         |              |             |              |
| 20       |                                                            |         | UNITS SOLD | SALES   | GROSS PROF. | PER UNIT SLD | UNITS SOLD           | SALES        | GROSS PROF. | PER UNIT SLD |
| 21       | C TOTAL NEW CARS RETAIL                                    |         | 1          | 21,733  | 327         | 327          | 67                   | 1,394,248    | 71,073      | 1,061        |
| 22       | A TOTAL NEW CARS FLEET & INTERNAL                          |         | 0          | 0       | 0           | 0            | 0                    | 0            | 0           | 0            |
| 23       | R TOTAL NEW CARS                                           |         | 1          | 21,733  | 327         | 327          | 67                   | 1,394,248    | 71,073      | 1,061        |
| 24       | T TOTAL NEW TRUCKS RETAIL                                  |         | 4          | 112,817 | 7,504       | 1,876        | 117                  | 3,496,172    | 203,453     | 1,739        |
| 25       | R TOTAL TRUCKS FLEET & INTERNAL                            |         | 0          | 0       | 0           | 0            | 0                    | 0            | 0           | 0            |
| 26       | K TOTAL NEW TRUCKS                                         |         | 4          | 112,817 | 7,504       | 1,876        | 117                  | 3,496,172    | 203,453     | 1,739        |
| 27       | MISC CAR & TRUCK RETAIL UNITS <sup>(1)</sup>               |         | 0          | 0       | 0           | 0            | 0                    | 0            | 0           | 0            |
| 28       | A MISC CAR & TRUCK FLEET AND INTERNAL UNITS <sup>(2)</sup> |         | 0          | 0       | 0           | 0            | 0                    | 0            | 0           | 0            |
| 29       | L NEW OTHER AUTOMOTIVE                                     |         | 0          | 0       | 0           | 0            | 0                    | 0            | 0           | 0            |
| 30       | L ACCESSORIES                                              |         | 0          | 0       | 0           | 0            | 0                    | 0            | 0           | 0            |
| 31       | TOTAL NEW VEHICLES                                         |         | 5          | 134,550 | 7,831       | 1,566        | 184                  | 4,890,420    | 274,526     | 1,492        |
| 32       | *MEMO* TOTAL NEW RETAIL VEHICLES                           |         | 5          | 134,550 | 7,831       | 1,566        | 184                  | 4,890,420    | 274,526     | 1,492        |
| 33       | FINANCE, INSURANCE & PROT. PLAN ACTIVITY                   |         |            |         |             |              | YEAR-TO-DATE         |              |             |              |
| 34       |                                                            |         | CNTRS      | SALES   | REV/GROSS   | PER CNTR     | CNTRS                | SALES        | REV/GROSS   | PER CNTR     |
| 35       | FINANCE INCOME-NEW                                         | 806     | 2          | 874     | 874         | 437          | 107                  | 57,507       | 57,507      | 537          |
| 36       | INS. COMM. EARNED-NEW                                      | 807     | 0          | 0       | 0           | 0            | 57                   | 11,443       | 11,443      | 201          |
| 37       | N FIN & INS CHARGEBACKS                                    | 850     |            |         | (572)       |              |                      |              | (1,787)     |              |
| 38       | E ACCESSORIES                                              | 810     | 0          | 0       | 0           | 0            | 0                    | 0            | 0           | 0            |
| 39       | W GM PROT. PLANS                                           | 443     | 1          | 395     | 0           | 0            | 21                   | 23,680       | 7,995       | 381          |
| 40       | OTHER PROT. PLANS                                          | 444     | 0          | 0       | 0           | 0            | 24                   | 30,161       | 14,001      | 583          |
| 41       | REPO. LOSSES-NEW                                           | 853     |            |         | 0           |              |                      |              | 0           |              |
| 42       | F&I COMP                                                   | 855     |            |         | (840)       | PVR          |                      |              | (14,459)    | PVR          |
| 43       | NEW F&I & PROT. PLN INCOME                                 |         |            | 1,269   | (538)       | (108)        |                      | 122,991      | 74,700      | 406          |
| 44       | DEPARTMENT PROFITABILITY                                   |         |            |         |             |              | NEW VEHICLE (01)     |              |             |              |
| 45       |                                                            |         | MONTH      |         |             |              | YEAR-TO-DATE         |              |             |              |
| 46       | NET SALES                                                  |         | 134,550    | % Sls   | PNVR        |              | 4,890,420            | % Sls        | PNVR        |              |
| 47       | GROSS PROFIT/INCOME                                        |         | 7,831      | 6%      | 1,566       |              | 274,526              | 6%           | 1,492       |              |
| 48       | EXPENSES                                                   |         |            | % Grs   |             |              |                      | % Grs        |             |              |
| 49       | VEH. SLSPL COMPENSATION & OTHER                            | 11      | 4,506      | 62%     | 901         |              | 70,821               | 20%          | 385         |              |
| 50       | DELIVERY EXPENSE                                           | 13      | (364)      | -5%     | (73)        |              | 772                  | 0%           | 4           |              |
| 51       | POLICY WORK-VEHICLES                                       | 15      | 117        | 2%      | 23          |              | 429                  | 0%           | 2           |              |
| 52       | TOTAL VARIABLE                                             |         | 4,259      | 58%     | 852         |              | 72,022               | 21%          | 391         |              |
| 53       | SALARIES-OWNERS / EXECUTIVE MANAGERS                       | 20      | 1,530      | 21%     | 306         |              | 18,380               | 5%           | 100         |              |
| 54       | SALARIES-SUPERVISION                                       | 21      | 6,891      | 94%     | 1,378       |              | 88,758               | 25%          | 482         |              |
| 55       | SALARIES-CLERICAL                                          | 22      | 667        | 9%      | 133         |              | 11,458               | 3%           | 62          |              |
| 56       | OTHER SALARIES AND WAGES                                   | 23      | 349        | 5%      | 70          |              | 8,800                | 3%           | 48          |              |
| 57       | ABSENTEE COMPENSATION                                      | 24      | 134        | 2%      | 27          |              | 1,041                | 0%           | 6           |              |
| 58       | INCENTIVES-SUPERVISION                                     | 26      | 357        | 5%      | 71          |              | 3,561                | 1%           | 19          |              |
| 59       | TAXES-PAYROLL                                              | 25      | 642        | 9%      | 128         |              | 8,941                | 3%           | 49          |              |
| 60       | EMPLOYEE BENEFITS                                          | 27      | 932        | 13%     | 186         |              | 14,536               | 4%           | 79          |              |
| 61       | RETIREMENT BENEFITS                                        | 29      | 0          | 0%      | 0           |              | 0                    | 0%           | 0           |              |
| 62       | TOTAL PERSONNEL                                            |         | 11,502     | 158%    | 2,300       |              | 155,454              | 45%          | 845         |              |
| 63       | COMPANY VEHICLE EXPENSE                                    | 51      | 826        | 11%     | 165         |              | 3,065                | 1%           | 17          |              |
| 64       | OFFICE SUPPLIES AND EXPENSES                               | 60      | 37         | 1%      | 7           |              | 749                  | 0%           | 4           |              |
| 65       | OTHER SUPPLIES                                             | 61      | 90         | 1%      | 18          |              | 1,362                | 0%           | 7           |              |
| 66       | E-COMMERCE ADVERTISING/FEES                                | 63      | 0          | 0%      | 0           |              | 0                    | 0%           | 0           |              |
| 67       | ADVERTISING                                                | 65      | 899        | 12%     | 180         |              | 29,159               | 8%           | 158         |              |
| 68       | ADVERTISING REIMBURSEMENTS                                 | 64      | (9)        | 0%      | (2)         |              | (870)                | 0%           | (5)         |              |
| 69       | CONTRIBUTIONS                                              | 66      | 0          | 0%      | 0           |              | 108                  | 0%           | 1           |              |
| 70       | POLICY WORK-PARTS AND SERVICE                              | 67      |            |         |             |              |                      |              |             |              |
| 71       | INFORMATION TECHNOLOGY SERVICES                            | 68      | 360        | 5%      | 72          |              | 6,351                | 2%           | 35          |              |
| 72       | OUTSIDE SERVICES (OTHER)                                   | 69      | 451        | 6%      | 90          |              | 12,339               | 4%           | 67          |              |
| 73       | TRAVEL AND ENTERTAINMENT                                   | 70      | 300        | 4%      | 60          |              | 3,790                | 1%           | 21          |              |
| 74       | MEMBERSHIP DUES AND PUBLICATIONS                           | 71      | 375        | 5%      | 75          |              | 3,008                | 1%           | 16          |              |
| 75       | LEGAL AND AUDITING EXPENSE                                 | 72      | 0          | 0%      | 0           |              | 3,323                | 1%           | 18          |              |
| 76       | TELEPHONE                                                  | 74      | 553        | 8%      | 111         |              | 7,232                | 2%           | 39          |              |
| 77       | TRAINING EXPENSE                                           | 75      | 0          | 0%      | 0           |              | 2,015                | 1%           | 11          |              |
| 78       | INTEREST-FLOORPLAN                                         | 76      | 2,353      | 32%     | 471         |              | 118,088              | 34%          | 642         |              |
| 79       | INTEREST-FLOORPLAN CREDIT                                  | 78      | 0          | 0%      | 0           |              | (52,336)             | -15%         | (284)       |              |
| 80       | INTEREST-NOTES PAYABLE (OTHER)                             | 79      | 0          | 0%      | 0           |              | 0                    | 0%           | 0           |              |
| 81       | INSURANCE - INVENTORY                                      | 56      | 122        | 2%      | 24          |              | 5,832                | 2%           | 32          |              |
| 82       | BAD DEBT EXPENSE                                           | 57      | 0          | 0%      | 0           |              | 0                    | 0%           | 0           |              |
| 83       | FREIGHT                                                    | 33      | 88         | 1%      | 18          |              | 1,397                | 0%           | 8           |              |
| 84       | MISCELLANEOUS EXPENSE                                      | 77      | 0          | 0%      | 0           |              | 36                   | 0%           | 0           |              |
| 85       | TOTAL SEMI-FIXED                                           |         | 6,445      | 88%     | 1,289       |              | 144,648              | 41%          | 786         |              |
| 86       | RENT                                                       | 60      | 9,350      | 128%    | 1,870       |              | 91,600               | 26%          | 489         |              |
|          |                                                            |         | 0          | 0%      | 0           |              | 0                    | 0%           | 0           |              |

|     |                                         |    |          |       |         |           |       |         |     |
|-----|-----------------------------------------|----|----------|-------|---------|-----------|-------|---------|-----|
| 87  | AMORTIZATION-LEASEHOLDS                 | 81 | 0        | 0%    | 0       | 0         | 0%    | 0       | 87  |
| 88  | REPAIRS-REAL ESTATE                     | 82 | 0        | 0%    | 0       | 305       | 0%    | 1       | 88  |
| 89  | DEPRECIATION BLDGS. & IMPROVEMENTS      | 83 | 0        | 0%    | 0       | 0         | 0%    | 0       | 89  |
| 90  | TAXES-REAL ESTATE                       | 84 | 0        | 0%    | 0       | 12,428    | 3%    | 48      | 90  |
| 91  | INSURANCE BLDGS. & IMPROVEMENTS         | 85 | 391      | 4%    | 30      | 3,360     | 1%    | 13      | 91  |
| 92  | INTEREST - MORTGAGES                    | 86 | 0        | 0%    | 0       | 0         | 0%    | 0       | 92  |
| 93  | UTILITIES                               | 87 | 2,459    | 23%   | 189     | 33,170    | 7%    | 129     | 93  |
| 94  | SUB-TOTAL RENT & RNT EQUIVALENT         |    | 6,250    | 59%   | 481     | 91,253    | 21%   | 355     | 94  |
| 95  | INSURANCE OTHER                         | 88 | 321      | 3%    | 25      | 5,463     | 1%    | 21      | 95  |
| 96  | TAXES-OTHER                             | 89 | 992      | 9%    | 76      | 22,833    | 5%    | 89      | 96  |
| 97  | REPAIRS-EQUIPMENT                       | 90 | 20       | 0%    | 2       | 3,856     | 1%    | 15      | 97  |
| 98  | DEPRECIATION-EQUIPMENT                  | 91 | 857      | 8%    | 66      | 10,280    | 2%    | 40      | 98  |
| 99  | EQUIPMENT RENTAL                        | 92 | 607      | 6%    | 47      | 9,835     | 2%    | 38      | 99  |
| 100 | TOTAL FIXED                             |    | 9,047    | 86%   | 696     | 143,520   | 32%   | 558     | 100 |
| 101 | TOTAL FIXED OVERHEAD                    |    | 48,540   | 461%  | 3,734   | 793,912   | 179%  | 3,089   | 101 |
| 102 | TOTAL EXPENSES                          |    | 55,591   | 528%  | 4,276   | 916,653   | 207%  | 3,567   | 102 |
| 103 | DEPARTMENT PROFIT OR LOSS               |    | (45,752) | -435% | (3,519) | (560,106) | -126% | (2,179) | 103 |
| 104 | FI & PROT. PLN INCOME TRANSFER          |    | 683      | 6%    | 53      | 87,338    | 20%   | 340     | 104 |
| 105 | PRORATION OF G&A                        |    | 0        | 0%    | 0       | 0         | 0%    | 0       | 105 |
| 106 | DEPT PROFIT OR LOSS AFTER TRSF & PRORAT |    | (45,069) | -428% | (3,467) | (472,768) | -107% | (1,840) | 106 |

FORREST CHEVROLET-CADILLAC, INC.

(1) Retail Cars & Trucks unit/sales/gross recorded in accounts that were not assigned by GM to a Vehicle Model prior to Jan. 1, 2004

(2) Fleet and/or Internal Cars & Trucks unit/sales/gross recorded in accounts that were not assigned by GM to a Vehicle Model prior to Jan. 1, 2004

| Used Vehicle Department - Operating Summary |    |                                                |      |                    |                   |                      |        |                           |                   |              |            |   |  |  |
|---------------------------------------------|----|------------------------------------------------|------|--------------------|-------------------|----------------------|--------|---------------------------|-------------------|--------------|------------|---|--|--|
| LN                                          | NO | INVENTORIES                                    | ACC  | < 45 DAYS IN STOCK |                   | > 45 DAYS IN STOCK   |        | TOTAL USED UNITS IN STOCK |                   |              |            |   |  |  |
|                                             |    | USED VEHICLES                                  | NO   | UNITS              | \$\$              | UNITS                | \$\$   | UNITS                     | \$\$              | LIFO RES     | AFTER LIFO |   |  |  |
|                                             |    | http: CARS                                     | 240  | 6                  | 53,359            | 0                    | 0      | 8                         | 53,359            | 0            | 53,359     |   |  |  |
|                                             |    | http: TRUCKS                                   | 241  | 6                  | 101,906           | 2                    | 27,775 | 8                         | 129,681           | 0            | 129,681    |   |  |  |
|                                             |    | DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10) |      |                    |                   | CUSTOMER RECEIVABLES |        |                           |                   |              |            |   |  |  |
|                                             |    | USED(02)                                       |      |                    |                   | 210 VEHICLES         |        |                           |                   | 220 VEHICLES |            |   |  |  |
|                                             |    | OWNERS / EXEC MGRS                             |      |                    | 0.3               | TOTAL                |        |                           |                   | 0            |            | 0 |  |  |
|                                             |    | SUPERVISORS                                    |      |                    | 0.6               | NOT DUE              |        |                           |                   | 0            |            | 0 |  |  |
|                                             |    | VEH.SRV&PRTS SLSPL                             |      |                    | 1.0               | FAST DUE             |        |                           |                   |              |            |   |  |  |
|                                             |    | TECHNICIANS                                    |      |                    |                   | 31-60 DAYS           |        |                           |                   | 0            |            | 0 |  |  |
|                                             |    | CLERICAL                                       |      |                    | 0.3               | 61-90 DAYS           |        |                           |                   | 0            |            | 0 |  |  |
|                                             |    | OTHERS                                         |      |                    | 0.5               | OVR 90 DAYS          |        |                           |                   | 0            |            | 0 |  |  |
|                                             |    | TOTAL                                          |      |                    | 2.7               |                      |        |                           |                   |              |            |   |  |  |
|                                             |    | TOTAL HIRED Y-T-D                              |      |                    | 0.0               |                      |        |                           |                   |              |            |   |  |  |
|                                             |    | TOT TERMINATED Y-T-D                           |      |                    | 0.0               |                      |        |                           |                   |              |            |   |  |  |
|                                             |    | VARIABLE OPERATIONS CONTINUED                  |      | ACC                | MONTH             |                      |        |                           | YEAR-TO-DATE      |              |            |   |  |  |
|                                             |    | U USED CARS RTL - GM CERTIFIED                 | 446A | 2                  | 26,995            | 5,016                | 2,608  | 27                        | 308,255           | 52,663       | 1,950      |   |  |  |
|                                             |    | S USED CARS RTL - OTHER                        | 446B | 0                  | 0                 | 0                    | 0      | 0                         | 0                 | 0            | 0          |   |  |  |
|                                             |    | E "MEMO" RECON PER - CAR RTL                   |      | CERTIF-->          | 352               | OTHER-->             | 0      | CERTIF-->                 | 351               | OTHER-->     | 0          |   |  |  |
|                                             |    | D USED TRUCKS RTL - CERTIFIED                  | 450A | 1                  | 6,500             | 1,354                | 1,354  | 57                        | 887,118           | 88,809       | 1,558      |   |  |  |
|                                             |    | USED TRUCKS RTL - OTHER                        | 450B | 0                  | 0                 | 0                    | 0      | 0                         | 0                 | 0            | 0          |   |  |  |
|                                             |    | V "MEMO" RECON PER - TRK RTL                   |      | CERTIF-->          | 0                 | OTHER-->             | 0      | CERTIF-->                 | 309               | OTHER-->     | 0          |   |  |  |
|                                             |    | E TOTAL USED RETAIL                            |      | 3                  | 33,495            | 6,370                | 2,123  | 84                        | 1,195,373         | 141,472      | 1,684      |   |  |  |
|                                             |    | H USED CARS WHOLESALE                          | 448  | 2                  | 8,600             | (700)                | (350)  | 45                        | 170,150           | (5,667)      | (126)      |   |  |  |
|                                             |    | I USED TO NEW - CAR RTL RATIO                  | 649  | 2 : 1              | ADJ USED CAR INV  | 0                    | 0      | 0.4 : 1                   | ADJ USED CAR INV  | 0            | 0          |   |  |  |
|                                             |    | C USED TRUCKS WHOLESALE                        | 452  | 2                  | 7,500             | 700                  | 350    | 68                        | 498,150           | (11,331)     | (167)      |   |  |  |
|                                             |    | L USED TO NEW - TRK RTL RATIO                  | 653  | 0.3 : 1            | ADJ. USED TRK INV | 0                    | 0      | 0.5 : 1                   | ADJ. USED TRK INV | 0            | 0          |   |  |  |
|                                             |    | E TOTAL USED WHSL & ADJ                        |      | 4                  | 16,100            | 0                    | 0      | 113                       | 668,300           | (16,998)     | (150)      |   |  |  |
|                                             |    | S USED OTHER AUTO                              | 456  |                    | 0                 | 0                    | 0      |                           | 0                 | 0            | 0          |   |  |  |
|                                             |    | TOTAL USED VEHICLE (PUVS)                      |      | 7                  | 49,595            | 6,370                | 910    | 197                       | 1,863,673         | 124,474      | 632        |   |  |  |
|                                             |    | FINANCE, INSURANCE & PROT. PLAN ACTIVITY       |      |                    | MONTH             |                      |        |                           | YEAR-TO-DATE      |              |            |   |  |  |
|                                             |    | FINANCE INCOME-USED                            | 808  | 1                  | 51                | 51                   | 51     | 43                        | 22,656            | 22,656       | 527        |   |  |  |
|                                             |    | INS. COMM. EARNED-USED                         | 809  | 0                  | 0                 | 0                    | 0      | 43                        | 4,787             | 4,787        | 111        |   |  |  |
|                                             |    | U FIN & INS CHARGEBACKS                        | 851  |                    |                   | (925)                |        |                           |                   | (3,045)      |            |   |  |  |
|                                             |    | S ACCESSORIES                                  | 811  | 0                  | 0                 | 0                    | 0      | 0                         | 0                 | 0            | 0          |   |  |  |
|                                             |    | E GM PROT. PLANS                               | 454  | 0                  | 0                 | (426)                | 0      | 21                        | 36,715            | 5,744        | 274        |   |  |  |
|                                             |    | D OTHER PROT. PLANS                            | 455  | 2                  | 2,803             | 700                  | 350    | 24                        | 37,954            | 13,685       | 570        |   |  |  |
|                                             |    | REPO. LOSSES-USED                              | 854  |                    |                   | 0                    |        |                           |                   |              |            |   |  |  |

|                                  |                                         |    |          |       |         |           |       |                     |        |
|----------------------------------|-----------------------------------------|----|----------|-------|---------|-----------|-------|---------------------|--------|
| 86                               | AMORTIZATION-LEASEHOLDS                 | 81 | 0        | 0%    | 0       | 0         | 0%    | 0                   | 86     |
| 87                               | REPAIRS-REAL ESTATE                     | 82 | 0        | 0%    | 0       | 86        | 0%    | 1                   | 87     |
| 88                               | DEPRECIATION BLDGS. & IMPROVEMENTS      | 83 | 0        | 0%    | 0       | 0         | 0%    | 0                   | 88     |
| 89                               | TAXES-REAL ESTATE                       | 84 | 0        | 0%    | 0       | 8,285     | 3%    | 56                  | 89     |
| 90                               | INSURANCE BLDGS. & IMPROVEMENTS         | 85 | 261      | 5%    | 22      | 2,240     | 1%    | 15                  | 90     |
| 91                               | INTEREST - MORTGAGES                    | 86 | 0        | 0%    | 0       | 0         | 0%    | 0                   | 91     |
| 92                               | UTILITIES                               | 87 | 1,639    | 33%   | 137     | 22,113    | 8%    | 150                 | 92     |
| 93                               | SUB-TOTAL RENT & RNT EQUIVALENT         |    | 4,450    | 89%   | 371     | 63,834    | 24%   | 434                 | 93     |
| 94                               | INSURANCE OTHER                         | 88 | 214      | 4%    | 18      | 3,641     | 1%    | 25                  | 94     |
| 95                               | TAXES-OTHER                             | 89 | 661      | 13%   | 55      | 15,271    | 6%    | 104                 | 95     |
| 96                               | REPAIRS-EQUIPMENT                       | 90 | 20       | 0%    | 2       | 102       | 0%    | 1                   | 96     |
| 97                               | DEPRECIATION-EQUIPMENT                  | 91 | 571      | 11%   | 48      | 6,853     | 3%    | 47                  | 97     |
| 98                               | EQUIPMENT RENTAL                        | 92 | 404      | 8%    | 34      | 6,575     | 2%    | 45                  | 98     |
| 99                               | TOTAL FIXED                             |    | 6,320    | 127%  | 527     | 96,276    | 36%   | 655                 | 99     |
| 100                              | TOTAL FIXED OVERHEAD                    |    | 30,916   | 620%  | 2,576   | 450,120   | 189%  | 3,062               | 100    |
| 101                              | TOTAL EXPENSES                          |    | 34,627   | 694%  | 2,886   | 516,249   | 194%  | 3,512               | 101    |
| 102                              | DEPARTMENT PROFIT OR LOSS               |    | (32,060) | -843% | (2,672) | (309,902) | -116% | (2,108)             | 102    |
| 103                              | FI & PROT. PLN INCOME TRANSFER          |    | 2,420    | 49%   | 202     | 58,775    | 22%   | 407                 | 103    |
| 104                              | PRORATION OF G&A                        |    | 0        | 0%    | 0       | 0         | 0%    | 0                   | 104    |
| 105                              | DEPT PROFIT OR LOSS AFTER TRSF & PRORAT |    | (29,640) | -594% | (2,470) | (250,127) | -94%  | (1,702)             | 105    |
| FORREST CHEVROLET-CADILLAC, INC. |                                         |    |          |       |         |           |       |                     |        |
|                                  |                                         |    |          |       |         |           |       | BAC 112300 - 200812 | Page 1 |

| Mechanical Department - Operating Summary |                                                |  |  |                      |        |                             |                 |                |         |           |         |
|-------------------------------------------|------------------------------------------------|--|--|----------------------|--------|-----------------------------|-----------------|----------------|---------|-----------|---------|
| 1                                         | DEalership Personnel Count (Fractions of 1/10) |  |  | CUSTOMER RECEIVABLES |        | POSTED LABOR RATES          |                 | CARS & LD TRKS |         | MD TRKS   |         |
| 2                                         | MECH(05)                                       |  |  | 220 SERV & PRTS      |        | CUSTOMER LABOR              |                 | 90.00          |         | 90.00     |         |
| 3                                         | OWNERS / EXEC MGRS                             |  |  | 5,569                |        | EXT. SERVICE CONTRACT LABOR |                 | 70.76          |         | 70.76     |         |
| 4                                         | SUPERVISORS                                    |  |  | 1,593                |        | QUICK-SERV/ GOODWRENCH LAB  |                 | 35.00          |         | 35.00     |         |
| 5                                         | VEH.SRV&PRTS SLSPL                             |  |  | 2,768                |        | WARRANTY                    |                 | 70.76          |         | 70.76     |         |
| 6                                         | TECHNICIANS                                    |  |  | 69                   |        | INTERNAL                    |                 | 90.01          |         | 90.01     |         |
| 7                                         | CLERICAL                                       |  |  | 1,139                |        |                             |                 |                |         |           |         |
| 8                                         | OTHERS                                         |  |  |                      |        |                             |                 |                |         |           |         |
| 9                                         | TOTAL                                          |  |  | 6.7                  |        |                             |                 |                |         |           |         |
| 10                                        | TOTAL HIRED Y-T-D                              |  |  | 0.0                  |        |                             |                 |                |         |           |         |
| 11                                        | TOT TERMINATED Y-T-D                           |  |  | 0.0                  |        | WORK-IN-PROCESS LABOR-SRV   |                 | 247A           |         | 1,240     |         |
| 12                                        | FIXED OPERATIONS - SERVICE                     |  |  | R.O. COUNTS          | SALES  | GRS.PROF.                   | % SALES         | R.O. COUNTS    | SALES   | GRS.PROF. | % SALES |
| 13                                        | CUST. LAB CARS & LD TRKS                       |  |  | 63                   | 9,929  | 7,079                       | 71.30%          | 880            | 127,310 | 94,105    | 73.92%  |
| 14                                        | S/CNTR LAB -CARS&LD TRKS                       |  |  | 6                    | 845    | 565                         | 66.86%          | 119            | 16,067  | 11,401    | 70.96%  |
| 15                                        | Q/SRV LAB -CARS&LD TRKS                        |  |  | 127                  | 2,703  | 1,591                       | 58.86%          | 1,824          | 35,126  | 22,933    | 65.29%  |
| 16                                        | CUST. LAB COM.FLT & MD TRKS                    |  |  | 0                    | 0      | 0                           | 0.00%           | 0              | 0       | 0         | 0.00%   |
| 17                                        | S/CNTR LAB COM.FLT & MD TRKS                   |  |  | 0                    | 0      | 0                           | 0.00%           | 0              | 0       | 0         | 0.00%   |
| 18                                        | Q/SRV LAB -COM.FLT & MD TRKS                   |  |  | 0                    | 0      | 0                           | 0.00%           | 0              | 0       | 0         | 0.00%   |
| 19                                        | WARRANTY LABOR                                 |  |  | 58                   | 4,043  | 2,779                       | 68.74%          | 931            | 70,797  | 49,770    | 70.30%  |
| 20                                        | INTERNAL LABOR                                 |  |  | 19                   | 467    | 369                         | 79.01%          | 444            | 18,285  | 12,914    | 70.63%  |
| 21                                        | NEW VEH INSP LBR                               |  |  | 0                    | 0      | 0                           | 0.00%           | 100            | 9,268   | 6,037     | 65.25%  |
| 22                                        | ADJ COST OF LBR SLS                            |  |  |                      |        | (1,844)                     |                 |                |         | (27,298)  |         |
| 23                                        | SUB-TOTAL                                      |  |  |                      | 17,987 | 10,539                      | 58.59%          |                | 276,853 | 171,862   | 62.08%  |
| 24                                        | SHOP SUPPLIES                                  |  |  |                      | 562    | 562                         | 100.00%         |                | 7,600   | 6,723     | 88.46%  |
| 25                                        | SUBLET REPAIRS                                 |  |  |                      | 306    | 0                           | 0.00%           |                | 18,296  | 655       | 3.58%   |
| 26                                        | TOTAL MECHANICAL                               |  |  |                      | 18,855 | 11,101                      | 58.88%          |                | 302,749 | 179,240   | 59.20%  |
| 27                                        | DEPARTMENT PROFITABILITY                       |  |  | MECHANICAL (05)      |        |                             | MECHANICAL (05) |                |         |           |         |
| 28                                        |                                                |  |  | MONTH                |        |                             | YEAR-TO-DATE    |                |         |           |         |
| 29                                        | NET SALES                                      |  |  | 18,855               |        |                             | % Sls           | 302,749        |         |           | % Sls   |
| 30                                        | GROSS PROFIT/INCOME                            |  |  | 11,101               |        |                             | 59%             | 179,240        |         |           | 59%     |
| 31                                        |                                                |  |  |                      |        |                             | % Grs           |                |         |           | % Grs   |
| 32                                        | SALARIES-OWNERS / EXECUTIVE MANAGERS           |  |  | 1,080                |        |                             | 8%              | 12,960         |         |           | 6%      |
| 33                                        | SALARIES-SUPERVISION                           |  |  | 3,164                |        |                             | 23%             | 62,040         |         |           | 29%     |
| 34                                        | SALARIES-CLERICAL                              |  |  | 1,629                |        |                             | 12%             | 29,485         |         |           | 14%     |
| 35                                        | OTHER SALARIES AND WAGES                       |  |  | 6,850                |        |                             | 50%             | 84,500         |         |           | 39%     |
| 36                                        | ABSENTEE COMPENSATION                          |  |  | 428                  |        |                             | 3%              | 5,091          |         |           | 2%      |
| 37                                        | INCENTIVES-SUPERVISION                         |  |  | 252                  |        |                             | 2%              | 2,514          |         |           | 1%      |
| 38                                        | TAXES-PAYROLL                                  |  |  | 1,546                |        |                             | 11%             | 23,644         |         |           | 11%     |
| 39                                        | EMPLOYEE BENEFITS                              |  |  | 1,667                |        |                             | 12%             | 30,167         |         |           | 14%     |
| 40                                        | RETIREMENT BENEFITS                            |  |  | 0                    |        |                             | 0%              | 0              |         |           | 0%      |
| 41                                        | TOTAL PERSONNEL                                |  |  | 16,616               |        |                             | 121%            | 250,410        |         |           | 117%    |
| 42                                        | COMPANY VEHICLE EXPENSE                        |  |  | 545                  |        |                             | 4%              | 3,836          |         |           | 2%      |
| 43                                        | OFFICE SUPPLIES AND EXPENSES                   |  |  | 64                   |        |                             | 0%              | 1,123          |         |           | 1%      |
| 44                                        | OTHER SUPPLIES                                 |  |  | 2,904                |        |                             | 21%             | 16,084         |         |           | 7%      |
| 45                                        | E-COMMERCE ADVERTISING/FEES                    |  |  | 0                    |        |                             | 0%              | 0              |         |           | 0%      |
| 46                                        | ADVERTISING                                    |  |  | 132                  |        |                             | 1%              | 6,475          |         |           | 3%      |
| 47                                        | ADVERTISING REIMBURSEMENTS                     |  |  | 0                    |        |                             | 0%              | 0              |         |           | 0%      |
| 48                                        | CONTRIBUTIONS                                  |  |  | 0                    |        |                             | 0%              | 0              |         |           | 0%      |
| 49                                        | POLICY WORK-PARTS AND SERVICE                  |  |  | 239                  |        |                             | 2%              | 8,652          |         |           | 4%      |
| 50                                        | INFORMATION TECHNOLOGY SERVICES                |  |  | 1,357</              |        |                             |                 |                |         |           |         |

# Body Shop Department - Operating Summary

| LN | NO                                      | DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10) |       | CUSTOMER RECEIVABLES       |         | POSTED LABOR RATES      |       | BODY SHOP |         |       |
|----|-----------------------------------------|------------------------------------------------|-------|----------------------------|---------|-------------------------|-------|-----------|---------|-------|
| 1  |                                         | BODY(06)                                       |       | 220 SERV & PRTS            |         | BODY SHOP - PAINT LABOR |       | 0.00      |         |       |
| 2  |                                         | TOTAL                                          |       | 5,569                      |         | BODY SHOP - BODY LABOR  |       | 0.00      |         |       |
| 3  | OWNERS / EXEC MGRS                      | 0.0                                            |       | NOT DUE                    |         | 1,593                   |       | WARRANTY  |         | 70.76 |
| 4  | SUPERVISORS                             | 0.0                                            |       | PART DUE                   |         | INTERNAL                |       | 0.00      |         |       |
| 5  | VEH.SRV&PRTS SLSPL                      | 0.0                                            |       | 31-60 DAYS                 |         | 2,768                   |       |           |         |       |
| 6  | TECHNICIANS                             | 0.0                                            |       | 61-90 DAYS                 |         | 69                      |       |           |         |       |
| 7  | CLERICAL                                | 0.0                                            |       | OVR 90 DAYS                |         | 1,139                   |       |           |         |       |
| 8  | OTHERS                                  | 0.0                                            |       |                            |         |                         |       |           |         |       |
| 9  | TOTAL                                   | 0.0                                            |       |                            |         |                         |       |           |         |       |
| 10 | TOTAL HIRED Y-T-D                       | 0.0                                            |       |                            |         |                         |       |           |         |       |
| 11 | TOT TERMINATED Y-T-D                    | 0.0                                            |       | WORK-IN-PROCESS LABOR-BODY |         | 2475                    |       | 0         |         |       |
| 12 | FIXED OPERATIONS - BODY SHOP            | R.O. COUNTS                                    | SALES | GRS PROF.                  | % SALES | R.O. COUNTS             | SALES | GRS PROF. | % SALES |       |
| 13 | B CUST. PAINT LABOR                     | 0                                              | 0     | 0                          | 0.00%   | 0                       | 0     | 0         | 0.00%   |       |
| 14 | O CUST. BODY LABOR                      | 0                                              | 0     | 0                          | 0.00%   | 0                       | 0     | 0         | 0.00%   |       |
| 15 | D WARRANTY LABOR                        | 0                                              | 0     | 0                          | 0.00%   | 0                       | 0     | 0         | 0.00%   |       |
| 16 | Y INTERNAL LABOR                        | 0                                              | 0     | 0                          | 0.00%   | 0                       | 0     | 0         | 0.00%   |       |
| 17 | ADJ COST OF LBR SLS                     |                                                |       |                            |         |                         |       |           |         |       |
| 18 | S SUB-TOTAL                             |                                                | 0     | 0                          | 0.00%   |                         | 0     | 0         | 0.00%   |       |
| 19 | H SUBLET REPAIRS                        |                                                | 0     | 0                          | 0.00%   |                         | 0     | 0         | 0.00%   |       |
| 20 | O PNT & SHOP MATRLS.                    |                                                | 0     | 0                          | 0.00%   |                         | 0     | 0         | 0.00%   |       |
| 21 | P TOTAL BODY SHOP                       |                                                | 0     | 0                          | 0.00%   |                         | 0     | 0         | 0.00%   |       |
| 27 | DEPARTMENT PROFITABILITY                | BODY SHOP (06)                                 |       |                            |         | BODY SHOP (06)          |       |           |         |       |
| 28 |                                         | MONTH                                          |       |                            |         | YEAR-TO-DATE            |       |           |         |       |
| 29 | NET SALES                               |                                                |       | % Sls                      |         |                         |       | % Sls     |         |       |
| 30 | GROSS PROFIT/INCOME                     |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 31 |                                         |                                                |       | % Grs                      |         |                         |       | % Grs     |         |       |
| 32 | SALARIES-OWNERS / EXECUTIVE MANAGERS    |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 33 | SALARIES-SUPERVISION                    |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 34 | SALARIES-CLERICAL                       |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 35 | OTHER SALARIES AND WAGES                |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 36 | ABSENTEE COMPENSATION                   |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 37 | INCENTIVES-SUPERVISION                  |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 38 | TAXES-PAYROLL                           |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 39 | EMPLOYEE BENEFITS                       |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 40 | RETIREMENT BENEFITS                     |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 41 | TOTAL PERSONNEL                         |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 42 | COMPANY VEHICLE EXPENSE                 |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 43 | OFFICE SUPPLIES AND EXPENSES            |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 44 | OTHER SUPPLIES                          |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 45 | E-COMMERCE ADVERTISING/FEES             |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 46 | ADVERTISING                             |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 47 | ADVERTISING REIMBURSEMENTS              |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 48 | CONTRIBUTIONS                           |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 49 | POLICY WORK-PARTS AND SERVICE           |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 50 | INFORMATION TECHNOLOGY SERVICES         |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 51 | OUTSIDE SERVICES (OTHER)                |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 52 | TRAVEL AND ENTERTAINMENT                |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 53 | MEMBERSHIP DUES AND PUBLICATIONS        |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 54 | LEGAL AND AUDITING EXPENSE              |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 55 | TELEPHONE                               |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 56 | TRAINING EXPENSE                        |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 57 | INTEREST-FLOORPLAN                      |                                                |       |                            |         |                         |       |           |         |       |
| 58 | INTEREST-FLOORPLAN CREDIT               |                                                |       |                            |         |                         |       |           |         |       |
| 59 | INTEREST-NOTES PAYABLE (OTHER)          |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 60 | INSURANCE - INVENTORY                   |                                                |       |                            |         |                         | 0     | 0%        |         |       |
| 61 | BAD DEBT EXPENSE                        |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 62 | FREIGHT                                 |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 63 | MISCELLANEOUS EXPENSE                   |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 64 | TOTAL SEMI-FIXED                        |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 65 | RENT                                    |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 66 | AMORTIZATION-LEASEHOLDS                 |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 67 | REPAIRS-REAL ESTATE                     |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 68 | DEPRECIATION BLDGS. & IMPROVEMENTS      |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 69 | TAXES-REAL ESTATE                       |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 70 | INSURANCE BLDGS. & IMPROVEMENTS         |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 71 | INTEREST - MORTGAGES                    |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 72 | UTILITIES                               |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 73 | SUB-TOTAL RENT & RNT EQUIVALENT         |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 74 | INSURANCE OTHER                         |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 75 | TAXES-OTHER                             |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 76 | REPAIRS-EQUIPMENT                       |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 77 | DEPRECIATION-EQUIPMENT                  |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 78 | EQUIPMENT RENTAL                        |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 79 | TOTAL FIXED                             |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 80 | TOTAL FIXED OVERHEAD                    |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 81 | TOTAL EXPENSES                          |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 82 | DEPARTMENT PROFIT OR LOSS               |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 83 | CUSTOMER PARTS GROSS TRANSFER           |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 84 | PRORATION OF G&A                        |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |
| 85 | DEPT PROFIT OR LOSS AFTER TRSF & PRORAT |                                                | 0     | 0%                         |         |                         | 0     | 0%        |         |       |

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| LN | NO | Parts & Accessories Department - Operating Summary |  |           |  |                       |  |                   |  |           |  | LN | NO |
|----|----|----------------------------------------------------|--|-----------|--|-----------------------|--|-------------------|--|-----------|--|----|----|
| 1  | 1  | DEalership Personnel Count (Fractions of 1/10)     |  | GM PARTS  |  |                       |  |                   |  |           |  | 1  | 1  |
| 2  | 2  | POSITION                                           |  | PARTS(07) |  | PARTS AND ACCESSORIES |  | 242               |  |           |  | 2  | 2  |
| 3  | 3  | OWNERS / EXEC MGRS                                 |  | 0.1       |  | PARTS CORES           |  | 242A              |  |           |  | 3  | 3  |
| 4  | 4  | SUPERVISORS                                        |  | 0.6       |  | OTHER INVENTORIES     |  | 243 244 245 250   |  |           |  | 4  | 4  |
| 5  | 5  | VEH.SRV&PRTS SLSPL                                 |  | 1.0       |  |                       |  |                   |  |           |  | 5  | 5  |
| 6  | 6  | TECHNICIANS                                        |  |           |  | NON-GM PARTS          |  |                   |  |           |  | 6  | 6  |
| 7  | 7  | CLERICAL                                           |  | 0.8       |  | PARTS AND ACCESSORIES |  | 242               |  |           |  | 7  | 7  |
| 8  | 8  | OTHERS                                             |  | 0.5       |  | PARTS CORES           |  | 242A              |  |           |  | 8  | 8  |
| 9  | 9  | TOTAL                                              |  | 3.0       |  | OTHER INVENTORIES     |  | 243 244 245 250   |  |           |  | 9  | 9  |
| 10 | 10 | TOTAL HIRED Y-T-D                                  |  | 0.0       |  | CUSTOMER REC          |  | TOTAL             |  | NOT DUE   |  | 10 | 10 |
| 11 | 11 | TOT TERMINATED Y-T-D                               |  | 0.0       |  | 220 SERV&PARTS        |  | 5,569             |  | 1,593     |  | 11 | 11 |
| 12 | 12 | FIXED OPERATIONS - PARTS & ACCESS.                 |  | NO        |  | Corresponding L       |  | SALES             |  | GRS.PROF. |  | 12 | 12 |
| 13 | 13 | P WARRANTY CLAIMS                                  |  | 480       |  | Sales Categories      |  | 10,175            |  | 3,087     |  | 13 | 13 |
| 14 | 14 | A MECH CARS&LD TRK R.O.                            |  | 480       |  | (460A & 460B)         |  | 10,921            |  | 4,324     |  | 14 | 14 |
| 15 | 15 | R MECH COM.FLT & MD TRKS R.O.                      |  | 480       |  | (461A & 461B)         |  | 0                 |  | 0         |  | 15 | 15 |
| 16 | 16 | T MECH QUICK MECH R.O.                             |  | 478       |  | (460C & 461C)         |  | 2,473             |  | 957       |  | 16 | 16 |
| 17 | 17 | S BODY CUST. R.O.                                  |  | 477       |  | (470 & 471)           |  | 0                 |  | 0         |  | 17 | 17 |
| 18 | 18 | INTERNAL                                           |  | 484       |  |                       |  | 496               |  | 94        |  | 18 | 18 |
| 19 | 19 | COUNTER-RETAIL                                     |  | 482       |  |                       |  | 1,338             |  | 603       |  | 19 | 19 |
| 20 | 20 | & WHOLESALE                                        |  | 480       |  |                       |  | 3,148             |  | 472       |  | 20 | 20 |
| 21 | 21 | ACCESSORIES                                        |  | 484       |  |                       |  | 0                 |  | 0         |  | 21 | 21 |
| 22 | 22 | A PURCHASE ALLOWANCES                              |  | 687       |  |                       |  | 558               |  | 0         |  | 22 | 22 |
| 23 | 23 | C ADJ. P&A INVENTORY                               |  | 0.38      |  |                       |  | 0                 |  | 0         |  | 23 | 23 |
| 24 | 24 | C TOTAL P&A                                        |  |           |  |                       |  | 28,551            |  | 10,095    |  | 24 | 24 |
| 25 | 25 | E TIRES                                            |  | 490       |  |                       |  | 0                 |  | 0         |  | 25 | 25 |
| 26 | 26 | S OIL & GREASE                                     |  | 491       |  |                       |  | 2,013             |  | 305       |  | 26 | 26 |
| 27 | 27 | S MISCELLANEOUS                                    |  | 492       |  |                       |  | 0                 |  | 0         |  | 27 | 27 |
| 28 | 28 | TOTAL OTHER                                        |  |           |  |                       |  | 2,013             |  | 305       |  | 28 | 28 |
| 29 | 29 | TOTAL P&A DEPT.                                    |  |           |  |                       |  | 30,564            |  | 10,400    |  | 29 | 29 |
| 30 | 30 | DEPARTMENT PROFITABILITY                           |  |           |  |                       |  | PARTS & ACC. (07) |  |           |  | 30 | 30 |
| 31 | 31 |                                                    |  |           |  |                       |  | MONTH             |  |           |  | 31 | 31 |
| 32 | 32 | NET SALES                                          |  |           |  |                       |  | 30,564            |  | % Sls     |  | 32 | 32 |
| 33 | 33 | GROSS PROFIT/INCOME                                |  |           |  |                       |  | 10,400            |  | 34%       |  | 33 | 33 |
| 34 | 34 |                                                    |  |           |  |                       |  |                   |  | % Grs     |  | 34 | 34 |
| 35 | 35 | SALARIES-OWNERS / EXECUTIVE MANAGERS               |  | 20        |  |                       |  | 900               |  | 12%       |  | 35 | 35 |
| 36 | 36 | SALARIES-SUPERVISION                               |  | 21        |  |                       |  | 2,376             |  | 31%       |  | 36 | 36 |
| 37 | 37 | SALARIES-CLERICAL                                  |  | 22        |  |                       |  | 533               |  | 7%        |  | 37 | 37 |
| 38 | 38 | OTHER SALARIES AND WAGES                           |  | 23        |  |                       |  | 3,206             |  | 41%       |  | 38 | 38 |
| 39 | 39 | ABSENTEE COMPENSATION                              |  | 24        |  |                       |  | 158               |  | 2%        |  | 39 | 39 |
| 40 | 40 | INCENTIVES-SUPERVISION                             |  | 25        |  |                       |  | 210               |  | 3%        |  | 40 | 40 |
| 41 | 41 | TAXES-PAYROLL                                      |  | 26        |  |                       |  | 567               |  | 7%        |  | 41 | 41 |
| 42 | 42 | EMPLOYEE BENEFITS                                  |  | 27        |  |                       |  | 823               |  | 11%       |  | 42 | 42 |
| 43 | 43 | RETIREMENT BENEFITS                                |  | 28        |  |                       |  | 0                 |  | 0%        |  | 43 | 43 |
| 44 | 44 | TOTAL PERSONNEL                                    |  |           |  |                       |  | 8,773             |  | 113%      |  | 44 | 44 |
| 45 | 45 | COMPANY VEHICLE EXPENSE                            |  | 51        |  |                       |  | 494               |  | 6%        |  | 45 | 45 |
| 46 | 46 | OFFICE SUPPLIES AND EXPENSES                       |  | 60        |  |                       |  | 22                |  | 0%        |  | 46 | 46 |
|    |    |                                                    |  |           |  |                       |  |                   |  |           |  |    |    |

|                                  |                                         |          |      |           |      |                            |
|----------------------------------|-----------------------------------------|----------|------|-----------|------|----------------------------|
| 86                               | CUSTOMER PARTS GROSS TRANSFER           | (10,452) | -41% | (173,762) | -45% | 86                         |
| 87                               | PRORATION OF G&A                        | 0        | 0%   | 0         | 0%   | 87                         |
| 88                               | DEPT PROFIT OR LOSS AFTER TRSF & PRORAT | (11,673) | -45% | (154,138) | -40% | 88                         |
| FORREST CHEVROLET-CADILLAC, INC. |                                         |          |      |           |      | BAC 112300 - 200812 Page 1 |